



# 2022 MICHIGAN COUNTIES LEGISLATIVE CONFERENCE

MARCH 21-23, 2022

RADISSON/LANSING CENTER | LANSING, MICHIGAN

## OFFICIAL PROGRAM

**MAC**  
MICHIGAN ASSOCIATION OF COUNTIES



MICHIGAN COUNTY  
MEDICAL CARE  
FACILITIES  
COUNCIL

*Our Mission Sets Us Apart*

# AGENDA AT A GLANCE

## Monday, March 21, 2022

12:00PM - 5:00PM	Registration Desk Open	Radisson	2nd Floor
1:00 - 1:30 PM	MACPAC Board Work Session	Radisson	Regency II
1:00 PM - 2:30 PM	MCMCFC Workshop: Strategies for Success in the Wake of COVID-19 Pandemic	Radisson	Capitol IV
2:00 - 3:15 PM	MAC Breakout: What's New with Electric Vehicles?	Radisson	Capitol I
2:00 - 3:15 PM	MAC Breakout: Trial Court Funding	Radisson	Capitol II
2:00 - 3:15 PM	MAC Breakout: How to Win Millage Elections	Radisson	Capitol III
2:45 - 4:15 PM	MCMCFC Workshop: State Licensure and Federal Certification Regulatory Update	Radisson	Capitol IV
3:00 - 5:00 PM	Exhibitor Set-up	Lansing Center	Ballroom
4:30 - 6:00 PM	MCMCFC Board Meeting	Radisson	Capitol IV
4:30 - 4:45 PM	MAC Board Leadership	Radisson	Boardroom
4:45 - 5:45 PM	MAC Board Meeting	Radisson	Capitol I
6:00 - 6:20 PM	MCMCFC Office Tour	110 W. Michigan	Suite 200
6:00 PM	Dinner on Own	On Own	

## Tuesday, March 22, 2022

7:00 AM - 4:00 PM	Registration Desk Open	Lansing Center	Main Hall
7:00 - 7:45 AM	Exhibitor Set-up	Lansing Center	Ballroom
7:45 - 9:00 AM	Breakfast	Lansing Center	Ballroom
9:00 - 10:00 AM	Plenary Session: State of MAC, Legislative Update	Lansing Center	Ballroom
10:00 - 10:45 AM	Networking Break with Exhibitors	Lansing Center	Ballroom
10:45 - 11:45 AM	Joint MAC-MCMCFC Workshop: Open Meeting Act Update	Lansing Center	Rooms 101 - 102
10:45 - 11:45 AM	MAC Breakout: DEI in County Government	Lansing Center	Room 103
10:45 - 11:45 AM	MAC Breakout: Cybersecurity Threats and Trends	Lansing Center	Room 104
12:00 - 1:15 PM	Lunch & Plenary Session: Keynote by Denise Winfrey, NACo 1st Vice President	Lansing Center	Ballroom
1:15 - 2:00 PM	Networking Break with Exhibitors	Lansing Center	Ballroom
2:00 - 3:00 PM	Joint MAC-MCMCFC Workshop: Stress Management in Stressful Times	Lansing Center	Rooms 101 - 102
2:00 - 3:00 PM	MAC Breakout: Opioid Funding from National Settlement	Lansing Center	Room 103
2:00 - 3:00 PM	MAC Breakout: Primer on Headlee Amendment and State Taxation	Lansing Center	Room 104
2:00 - 3:30 PM	Exhibitor Breakdown	Lansing Center	Ballroom
3:00 - 4:00 PM	MACAO Gathering	Lansing Center	Governor's Room
3:15 - 4:15 PM	MCMCFC Workshop: Stress Suppresses Success: SHAPE Your Stress Blueprint	Lansing Center	Rooms 101 - 102
5:00 - 6:30 PM	Legislative Reception	Radisson	Capitol Ballroom
6:30 PM	Dinner on Own		
8:00 - 11:00 PM	President's Hospitality Suite	Radisson	Room 1106

## Wednesday, March 23, 2022

8:00 - 10:00 AM	Registration Desk Open	Lansing Center	Main Hall
8:00 - 9:00 AM	Breakfast	Lansing Center	Ballroom
9:00 - 9:30 AM	Plenary Session: Keynote by Governor Whitmer	Lansing Center	Ballroom
9:30 - 11:00 AM	MCMCFC Workshop: Regulatory Updates and Other Sizzling Topics	Lansing Center	Room 101
9:30 - 10:30 AM	MAC Breakout: The Future of the County Workforce	Lansing Center	Room 102
9:30 - 10:30 AM	MAC Breakout: How Counties Are Investing ARP Funds	Lansing Center	Room 103
9:30 - 10:30 AM	MAC Breakout: Cultivating an Agribusiness Economy	Lansing Center	Room 104
10:30 - 11:30 AM	Boxed Lunch Provided	Lansing Center	Ballroom
11:00 - 11:30 AM	MCMCFC Joint Program/Quality Committee Meeting	Lansing Center	Room 101

## WELCOME

### Welcome to Lansing and the 2022 Legislative Conference *Phil Kuyers, President, MAC Board of Directors*



In the three years since we last gathered in Lansing for a Legislative Conference, much has changed about MAC, our state and the world around us.

We are two years into a global pandemic that has killed millions, and which continues to take the lives of approximately 2,000 Americans a day (as of this writing). As county leaders, we are helping our communities

transition from a siege to living with COVID as safely, as best, as we can.

To help us in this transition, though, we now have an historic amount of federal funds to make once-in-a-generation investments and an organization that has become nimbler through the latest digital tools and is riding momentum from an outstanding year of success at the State Capitol (4-year terms, anyone?).

(There's also a devilishly handsome president now, but we will leave that for another time.)

Over the next couple of days, you will have the opportunity to hear from state leaders and learn from experts from Michigan and beyond on the numerous challenges that continue to mount, ranging from the vast changing landscape of hiring a workforce to investing American Rescue Plan funds.

Somehow, nearly six months already have passed in my one-year tenure as your president. Before the second six months flash by, I want to thank my fellow MAC Board directors for their counsel and support and you, MAC members, for your trust in me to lead our fine organization.

If you have any questions or needs during the conference, please seek out a member of our staff (look for the green badges) or visit the Registration Desk.

Let's have a great conference!

### Gathering is Another Sign of Strength *Marna Robertson, President, MCMCFC Board of Directors*



On behalf of the MCMCFC Board, I'm pleased to welcome you to the first in-person Legislative Conference since the advent of the COVID-19 pandemic. While we have supported each other virtually since March 2020, it will be great to gather again in Lansing.

We remain on the front lines of this pandemic, caring for our elders and supporting our communities, family members and staff through

unprecedented levels of stress.

Fortunately, the support and strength we have shown each other in these times also has been unprecedented.

On particularly rough days, I like to remind myself that my track record for getting through bad days so far is 100 percent. And that is pretty good. May we use this gathering to share ideas, compassion and camaraderie for the days ahead.

## Follow MAC on Social Media!



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# KEYNOTE SPEAKERS



## Governor Gretchen Whitmer

Gov. Gretchen Whitmer will deliver the conference's keynote remarks on morning of Wednesday, March 23.

Gov. Whitmer is the first Michigan governor since 2002 to have previous legislative experience

before assuming the governorship. She served in both the Michigan House and Senate, eventually rising to the post of Senate minority leader. She also served as Ingham County prosecutor.

A proud product of Michigan's public schools, Whitmer grew up in Grand Rapids and East Lansing. She started her first job at age 15 at Burlingame Lumber, and later worked the line at the Royal Fork Buffet and stocked shelves at Target. Whitmer is a graduate of Michigan State University and the Michigan State University College of Law, where she graduated Magna Cum Laude.



## Denise Winfrey

The keynote on Tuesday, March 22 will be delivered by Denise Winfrey, first vice president of the National Association of Counties (NACo).

Denise Winfrey began her career in government as a member of the Joliet, Ill., Township Board. She has been a commissioner of the Will County, Ill., Board since 2009.

Prior to being elected NACo first vice president, Winfrey served as chair of NACo's Community Economic and Workforce Development Policy Steering Committee and a member of NACo's Large Urban Counties Caucus.

She is a member of the Women of NACo, the National Organization of Black County Officials, NACo's Membership Committee and the NACo Board of Directors. She is also a graduate of NACo's High Performance Leadership Academy.

Winfrey is a graduate of the Lewis University School of Business and the American University School of Public Affairs.

The plenary sessions also will include:

- MAC Executive Director Stephan W. Currie, providing a "State of MAC" report
- MAC Board President Phil Kuyers of Ottawa County
- MAC Director of Governmental Affairs Deena Bosworth and Governmental Affairs Associate Meghann Keit-Corrian,, providing a "MAC Legislative Update"

# MAC

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Your county's membership with Michigan Association of Counties enables you to take advantage of the following programs and services to save you money.

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# MAC POP-UP STORE

## Show your county pride with MAC swag!

A new feature at the 2022 Legislative Conference will be a MAC pop-up store with a variety of MAC-branded items for the discerning county leader.

Among the items for sale:

- Men's and women's down vests with MAC logo
- Brumate Tumblers with the "83" logo
- Arctic Coolers with the "83" logo
- Lunch bags and leather notebook holders
- Copies of the paperback edition of *Michigan's County Courthouses*

Proceeds from these sales go to support MAC programming. And due to MAC's nonprofit status, these purchases are not subject to Michigan's sales/use tax.

Look for the pop-up store desk near Registration at both the Radisson and Lansing Center during the conference.

Item	Inventory	Price
Down Vests - Men's XXL	6	\$28 each
Down Vests - Men's XL	11	\$26 each
Down Vests - Men's L	21	\$26 each
Down Vests - Men's M	2	\$26 each
Down Vests - Women's L	16	\$26 each
Down Vests - Women's M	14	\$26 each
Down Vests - Women's S	5	\$26 each
Down Vests - Women's XS	4	\$26 each
"83" Logo Brumate Tumblers	54	\$12 each
"83" Logo Arctic Coolers	40	\$10 each
Complete MAC Cup Set	3	\$12 each
"83" Logo Cheese Board Set	15	\$12 each
Plain Cheese Board Set	6	\$6 each
MAC Small Lunch Bag	40	\$3 each
MAC Blue Leather Notebook	26	\$7 each
Michigan's County Courthouses	20	\$15 each



## CONFERENCE TIPS



### GATHERING IN THE AGE OF COVID

Please be advised that MAC/MCMCFC will be following the recommendations of the Radisson Hotel and the Lansing Center's guidance with respect to COVID-19 protocols as needed. In the Lansing's Center case, the venue expects those who are not vaccinated to wear a mask while inside the facility. MAC/MCMCFC will also follow any local or state health orders that are issued for Ingham County.



### WE APPRECIATE YOUR FEEDBACK

Late next week, after the conference is over, you will receive an email with a link to a survey. These survey results help us plan for future events and guide us on member preferences about speakers, topics, format and venues. Please participate in the survey.



### GETTING AROUND THE CONFERENCE

The Lansing Center and Radisson are connected by a pedestrian bridge that allows you to walk the approximately 1 block distance protected from the weather. **Please note that the Radisson does not offer shuttle service to the Lansing Center.** Lansing is served by taxi services and car services such as Uber and Lyft if you need to make vehicular arrangements.



### WE'RE ALL PROFESSIONALS

MAC professional conferences enable our members to receive continuing education, build professional networks and discover new products and services for government efficiencies. To provide all participants - members, speakers, exhibitors, staff and volunteers - the opportunity to learn and share best practice ideas, MAC is committed to providing a professional environment for everyone. As an attendee of a MAC conference or meeting, you have a shared responsibility to create and maintain that professional environment for the benefit of all. Participants acting in an unprofessional manner will be asked to immediately cease such behavior.

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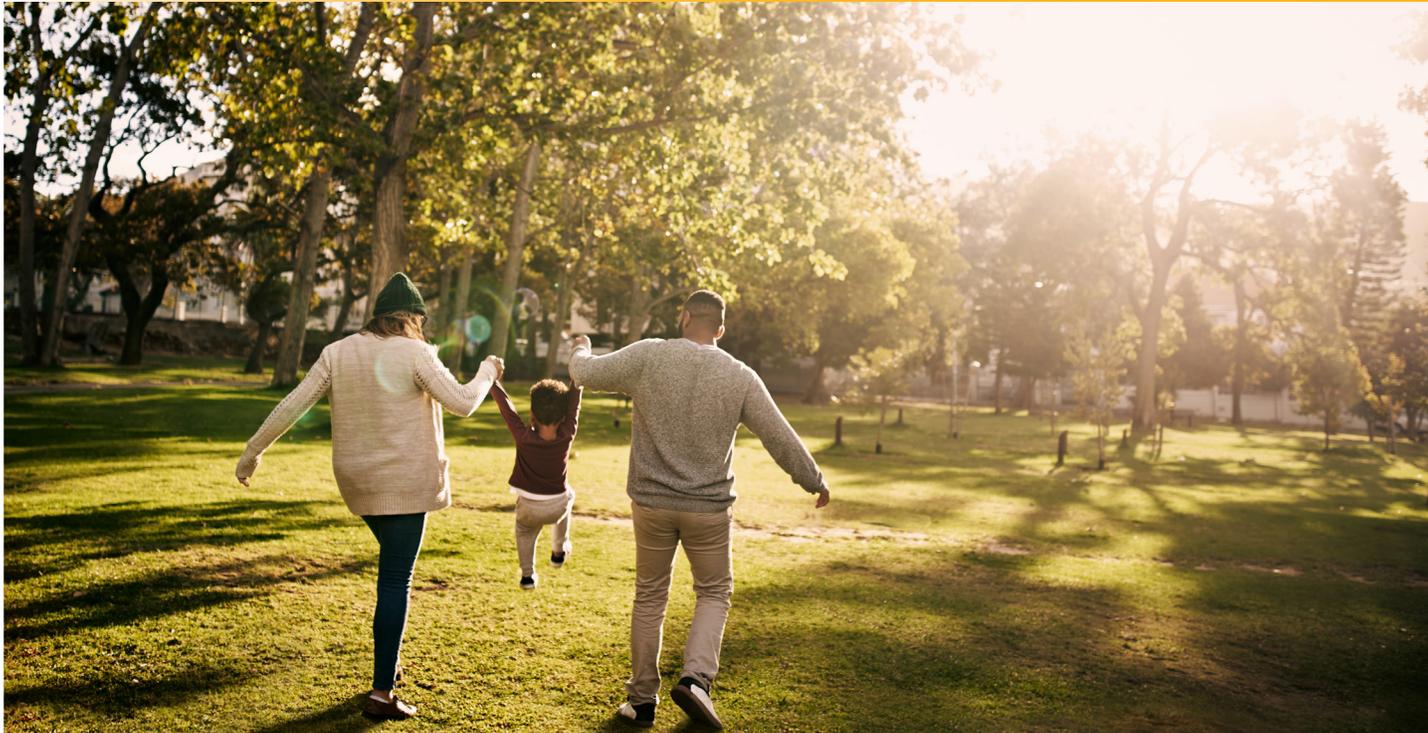
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# We're building a path to a better future.



*We've set new environmental and social goals, and we're serious about achieving them.*

We've always been a forward-thinking company, focusing on the changes we can make today so tomorrow is better for everyone. That's why we're committing to **net-zero emissions by 2050**.

A brighter future also means building a workplace where everyone is included. We're elevating our diversity efforts, with a focus on **increasing representation of women, Black and Indigenous people and other groups** throughout our organization.

How are we holding ourselves accountable? By **tying our compensation directly to our progress on these goals**.

Our commitment extends to the work we're doing to protect the environment here in Michigan, by replacing the Line 5 pipelines in the Straits of Mackinac inside a new tunnel, buried deep below the lakebed.

We are Enbridge – North America's largest energy infrastructure company – and we believe when the energy you invest in life meets the energy we deliver, a brighter future happens.

Learn more at [Enbridge.com/ESGgoals](https://enbridge.com/ESGgoals).



# SPECIAL EVENTS

## County Advocate Awards will highlight Legislative Reception

At the Legislative Reception on Tuesday, March 22, MAC will honor Sens. Ed McBroom (R-Dickinson) and Jeremy Moss (D-Oakland) with County Advocate Awards for their work in 2021 on the change to county commissioner terms to four years. All conference attendees can go to this event at no extra charge.



**State Sen. Ed McBroom** serves the Upper Peninsula's 38th Senate District and chairs the Senate Natural Resources and Oversight committees.

McBroom is a fourth-generation dairy farmer, and operates his family's 100-year-old farm, which in addition to raising Holsteins, also grows corn, wheat, and

hay. He previously served a full three terms in the state House of Representatives from 2011-2016. He is active in the community, serving on the U.P. State Fair Authority, as dairy superintendent of the Dickinson County Fair, and Director of the Norway City Band. He also directs music at the First Baptist Church of Norway.

McBroom holds bachelor's degrees in music education and social studies secondary education from Northern Michigan University.

He and his wife Sarah have five children and they reside in Waucedah.



**Sen. Jeremy Moss** is serving his first term representing the 11th State Senate District in southern Oakland County.

Moss grew up in Southfield and attended Michigan State University. He participated in several student-led humanitarian aid missions in the U.S. and around the globe. In 2011, he won a seat on the Southfield City

Council and became the youngest-ever elected official in the city's history at age 25.

Moss was elected to the Michigan House of Representatives in 2014 and served as the Democratic whip. As an advocate for ethics and accountability, he worked across the aisle to pass 10 bills in the House that would open up government records to public scrutiny by subjecting the governor's office and Legislature to the principles of the Freedom of Information Act.

Moss is currently a board member of Congregation Beth Ahm in Oakland County and an advisory board member of the Martin Luther King Task Force in Southfield. Moss holds a bachelor's degree in journalism with an additional major in political science from Michigan State University.

## CCA graduates to be honored

MAC will honor its second graduating class of the County Commissioner Academy during the mid-day plenary session on Tuesday, March 22.

County Commissioner Academy is a professional development program for commissioners incorporating a series of events and workshops focused on the day-to-day responsibilities of a Michigan county commissioner. CCA operates on a two-year sequence, starting after an election. Participants earn continuing education "hours" by attending designated events and workshops. "Certification" is offered at two different levels: "Certified" is reached at 10 hours over a two-year cycle, while "Advanced" is reached with 20 hours over a four-year period.



This year's honorees are:

### Advanced

- Bryan Kolk, Newaygo
- Teri Freehling, Berrien
- Mary Ellen Babcock, Huron

### Certified

- James Moreno, Isabella
- Roy Britz, Houghton
- Cathy Pullen, Alger
- Glenn Anderson, Houghton
- Gary Taylor, Wexford
- Jeanne Wright, Eaton
- Robert Hentschel, Grand Traverse
- Zach Lahring, Muskegon
- Tim Mitchell, Osceola
- Rob Pallarito, Otsego
- Kenneth Glasser, Otsego
- Bob Schneider, Roscommon
- Michael Webster, Saginaw
- Marlene Webster, Shiawassee
- Kurt Doroh, Van Buren
- Brian Potter, Wexford
- Dennis Krafft, Saginaw
- Harold Woolhiser, Arenac
- Dwight Washington, Clinton



## President's Hospitality Suite

MAC Board President Phil Kuyers welcomes his colleagues to his suite at the Radisson Hotel on Tuesday from 8 p.m. - 11 p.m. to catch up after a busy day of conference sessions. Complimentary snacks and beverages.

## COVID-19 Relief Consulting Services

CoPro+ is a program that provides public entities with the opportunity to collaboratively procure valuable goods and services at competitive prices, while receiving a dividend as a reward for being a shareholder in the program.

### AVAILABLE CONTRACTS:

The Covid-19 Relief Consulting Service contracts are hosted by Livingston County; however, available to all counties. They were competitively bid and approved through the county's procurement process and are posted at [coproplus.org](http://coproplus.org).

The vendors chosen through this process are prequalified to provide various services to the counties to assist them in managing the Covid-19 Relief funds allocated through the American Rescue Plan Act of 2021. The contracts will offer a means to counties to receive financial accounting, oversight monitoring, auditing, and/or reporting services as required for each individual project.

### Four Contracts Were Awarded

#### Guidehouse

Jeff Bankowski  
jbankowski@guidehouse.com  
734-644-0595

#### iParametrics

Michelle Erste  
michelle.erste@iparametrics.com  
Direct: 770-290-1477  
Cell: 770-238-7408

#### Pierce, Monroe & Associates

Kim Ball  
kball@pierce-monroe.com  
313-961-8419

#### Public Sector Consultants

Misty Elliott  
melliott@publicsectorconsultants.com  
517-371-7434

### PROCESS:

The contractor will deploy a team of one or more professionals to the requesting county. The number of staff required will vary with each county and will depend on the individual needs of each county.

The contractor will work at the direction of each county's designated lead to help them determine proper use and distribution of the funds to intended beneficiaries, recordkeeping, compliance for SEFA and dashboard-like reporting to governing boards and other community stakeholders. The county will have access to the full range of the contractor's knowledge and tools will be updated daily on what the contractor learns from its federal expert sources and from experiences/insight from similar projects in other states.

Prior to closing the contracts, the contractor will provide a roadmap and recommendations for continued use of tracking and reporting tools, and any other knowledge transfer to key county personnel to successfully complete in progress tasks/outcomes.

### BENEFITS:

- Reduced workload for your staff
- Competitive pricing
- User interface is easy to use
- Approvals can be set by management so proper procedures are met
- Interface provides valuable reporting tools so managers can see purchasing trends of many organizations
- Fulfills shared services category of EVIP
- Pays dividend back based on participating contracts

#### THE TASK MAY INCLUDE, BUT ARE NOT LIMITED TO, THE FOLLOWING:

- Inventory finding opportunities along with requirements for obtaining, utilizing, and accounting
- Assist in administering Federal and State grant monies
- Track and manage progress (applications made, receipts, distributions, etc.)
- Provide project reports
- Project auditing
- Project budgeting
- Financial forecasting
- Recommend internal controls
- Schedule and conduct/assist in meetings
- Other activities as deemed beneficial for the outcomes, and as mutually agreed to by the participating county and the Contractor

CoPro+ is a time and cost savings program. It offers strong collaboration between the private and public sector, allowing the program to save your organization valuable dollars. The collaborative procurement program provides your organization assistance in every phase of the supply chain, ensuring quality products and services brought to you in the most efficient, cost-effective manner.

For more information, visit [www.coproplus.org](http://www.coproplus.org)

# CONFERENCE CHRONOLOGY

## MONDAY, MARCH 21 | AFTERNOON

### Registration Desk Open | 12 p.m.- 5 p.m.

Radisson Pre-function Area, 2nd floor

Snacks and beverages available in registration area from noon to 3:30 p.m.

### MACPAC Board Work Session | 1 p.m. - 1:30 p.m.

Regency II

The Board of Directors of MACPAC will meet to discuss donation and fundraising plans for the coming year.

### MCMCFC Workshop | 1 p.m. - 2:30 p.m.

#### Strategies for Success in the Wake of the COVID-19 Pandemic

Capitol IV

This session will provide an overview of how the COVID-19 pandemic has impacted health care providers, and more specifically, skilled nursing providers from a financial perspective, with the decline in census and revenue, increases in costs related to responding to the pandemic related to PPE and infection control, as well as the increase cost of direct care staffing. It will provide an overview of the assistance facilities have received from State and Federal agencies to aid in responding to and mitigating the spread of COVID-19 and will address the impact that this support has had on providers and what could happen in the event that the funding is no longer available. The session will also provide attendees with some food for thought on strategies and best practices moving forward to ensure that they are

positioned for success in the future with a focus on strategic planning, market analysis, and consideration of rightsizing and expanded service offerings.

**Speaker:** Jon Lanczak, MBA, Principal, Plante Moran PLLC

### MAC Breakouts | 2 p.m. - 3:15 p.m.

#### What's Next for Electric Vehicles in Michigan?

Capitol I

A representative of Consumers Energy will discuss the utility's plans for growing the state's infrastructure for electric vehicles.

**Speakers:** Sarah Nielsen, Consumers Energy and Kevin Vettraino, Southeast Michigan Council of Governments

### Trial Court Funding

Capitol II

The way in which we fund our court system continues to be in the crosshairs of Michigan Supreme Court hearings and a looming statutory sunset on Oct. 1, 2022. The Michigan Supreme Court may rule the funding model unconstitutional, in which case the state and counties must be prepared to respond immediately to keep courthouse doors open. A 2019 report by the Trial Court Funding Commission recommended short and long-term recommendations to reform our court funding model, however, little progress has been made in the wake of a the COVID-19 pandemic and other constitutional hurdles the Legislature has faced when recommending policy changes. This year is critical in making headway on

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long-lasting reform, while ensuring the sunset is extended so our local courts are not financially crippled.

**Speaker(s): Michael Bosanac, Monroe County, and Rep. Sarah Lightner (R-Jackson)**

### **How to Win Millage Elections**

*Capitol III*

A recent report by the Citizens Research Council found that 65 counties (78%) increased taxes from 2004 to 2020, several by 2 or more mills. With counties relying so much on such elections to address their funding issues, this breakout is designed to provide practical information and tips for counties that are considering a millage election in coming years.

**Speaker: Adrian Hemond, Grassroots Midwest**

### **MCMCFC Workshop | 2:45 p.m. - 4:15 p.m.**

#### **State Licensure and Federal Certification Regulatory Update**

*Capitol IV*

The Michigan Department of Licensing and Regulatory Affairs (LARA) is responsible for establishing and maintaining a comprehensive system for state licensing and federal certification to protect the health, safety, and welfare of individuals receiving care and services in or from health care providers. Licensed and certified providers must comply with these state and federal regulations to operate and offer services. This educational presentation will assist providers in a better understanding the regulatory processes and changes.

**Speaker: Larry Horvath, BCHS**

### **MCMCFC Board Meeting | 4:30 p.m. - 6 p.m.**

*Capitol IV*

The MCMCFC Board of Directors meeting is open to all MCMCFC members.

### **MAC Board Meeting | 4:45 p.m. - 5:45 p.m.**

*Capitol I*

The MAC Board of Directors meeting is open to all MAC members. Please note that public seating is limited.

### **MCMCFC Office Tour | 6 p.m. - 6:20 p.m.**

*110 W. Michigan Ave., Suite 200*

MCMCFC Executive Director Renee Beniak will lead any interested members on a tour of the council's offices in Lansing's Capitol Tower. *(Please alert Beniak during the MCMCFC Board meeting if you wish to attend the tour.)*

### **Dinner on Your Own | 6 p.m.**

Please consult the flier in your conference registration bag for updated information on restaurants in downtown Lansing and adjacent neighborhoods.



## **TUESDAY, MARCH 22 | MORNING**

### **Registration Desk Open | 7 a.m. - 4 p.m.**

*Lansing Center Main Hall*

The conference Registration Desk shifts to the Lansing Center on Tuesday morning for attendees who still need registration badges or information.

### **Breakfast | 7:45 a.m. - 9 a.m.**

*Lansing Center Ballroom*

All registered conference attendees are invited to a breakfast buffet in the ballroom at the Lansing Center.

### **Plenary Session | 9 a.m. - 10 a.m.**

*Lansing Center Ballroom*

MAC President Phil Kuyers will formally open the 2022 Legislative Conference at the event's first plenary session, which will also feature:

- State of MAC Report from Executive Director Stephan Currie
- MAC Legislative Update from MAC's Deena Bosworth and Meghann Keit

### **Exhibitor Break | 10 a.m. - 10:45 a.m.**

*Lansing Center Ballroom*

Conference attendees are encouraged to visit exhibitor booths staffed by representatives of more than 25 firms offering services and products of utility to county governments. Don't forget to start filling out your Exhibitor Bingo card for your chance at a \$250 cash prize!

### **Joint MAC-MCMCFC Workshop | 10:45 a.m. - 11:45 a.m.**

#### **Open Meetings Act Update**

*Lansing Center Rooms 101-102*

Matt Nordfjord, a shareholder with the firm of Cohl, Stoker & Toskey, P.C. in Lansing, will present on the Michigan Open Meetings Act (OMA). The topics covered will include the purpose of the OMA, rights of the public, legal requirements and best practices for public comment, notice requirements for regular and special meetings, the permitted basis to enter closed sessions (identifying their purpose) and when and how to formalize a decision after a closed session. Other items to be discussed are minutes and penalties for violations. Matt will also provide an update on recent changes to the OMA related to participation by video or phone and options for your board to consider.

**Speaker: Matt Nordfjord, Firm of Cohl, Stoker & Toskey**

### **MAC Breakouts | 10:45 a.m. - 11:45 a.m.**

#### **DEI in County Government**

*Lansing Center Room 103*

Learn how DEI - Diversity, Equity and Inclusion - efforts can improve your county's outreach to historically excluded groups and help create a more diverse and responsive county workforce.

**Speakers: Alize Asberry Payne, Washtenaw County, and Robyn Afrik, Ottawa County**

### **Cybersecurity: Primer on Crucial Considerations Before, During and After a Cybersecurity Incident**

*Lansing Center Room 104*

We will examine key incident statistics from 2021 and the leading trends and forecasts for 2022, emphasizing what your government unit can and should be doing before threat actors are at your digital doorstep. Recognizing that preparation and diligence are only one-third of an organization's cyber resiliency, we'll explore the importance of how you respond the day your organization is targeted. Lastly, we'll delve into the challenging and often cultural

# CONFERENCE CHRONOLOGY

change work that is needed to fortify against the next attack — which is coming.

**Speaker: Dan Bourdeau, Michigan Municipal Risk Management Authority**

## TUESDAY, MARCH 22 | AFTERNOON

### Lunch and Plenary Session | 12 p.m. - 1:15 p.m.

*Lansing Center Ballroom*

All conference attendees are invited to a lunch buffet in the Lansing Center Ballroom, followed by the event's second plenary session, which will feature:

- Tuesday Keynote Address by National Association of Counties First Vice President Denise Winfrey
- Presentation of County Commissioner Academy Class of 2022 by Executive Director Stephan Currie

### Exhibitor Break | 1:15 p.m. - 2 p.m.

*Lansing Center Ballroom*

Conference attendees are encouraged to visit exhibitor booths staffed by representatives of more than 25 firms offering services and products of utility to county governments. This is your last chance to get your Exhibitor Bingo card filled for the prize drawing!

### Joint MAC-MCMCFC Workshop | 2 p.m. - 3 p.m. Stress Management in Stressful Times

*Lansing Center Rooms 101-102*

This workshop is designed to empower nurses, nursing home administrators and county government officials to identify stressors and develop stress management strategies that will enhance their success.

**Note: The first hour of this event is designed as a general overview for both MAC and MCMCFC members. The second hour is designed specifically for the challenges faced by MCMCFC members.**

**Speaker: Wendy Garvin Mayo, Stress Blueprint**

### MAC Breakouts | 2 p.m. - 3 p.m. Opioid Funding from the National Settlement

*Lansing Center Room 103*

After years of complex state and local litigation against the three largest pharmaceutical distributors and manufacturers, counties are slated to receive their first settlement distribution this year. Under the settlement, most of the money is to be spent on opioid treatment and prevention. This session will focus on helping counties learn about best practices on treatment and prevention. It is critical for counties to use evidence-based practices and respond to the needs of their communities, which are facing even higher rates of opioid overdose deaths since the COVID-19 pandemic began.

**Speakers: Matt Walker, Michigan Attorney General's Office, and Jared Welehodsky, Michigan Department of Health and Human Services**

### Primer on Headlee Amendment and State Taxation

*Lansing Center Room 104*

The Michigan Supreme Court, in Taxpayers for Michigan

Constitutional Government v State of Michigan, recently ruled that post-Proposal A school funding from the state can be counted toward the state's minimum payment to local governments under the Headlee Amendment. This will have a major impact on local funding going forward. This breakout session will discuss best practices and what the future of millages will look like for local governments.

**Speaker: Patrick McGow, firm of Miller Canfield**

### MACAO Meeting | 3 p.m. - 4 p.m.

*Lansing Center Governor's Room (2nd floor)*

Members of the Michigan Association of County Administrative Officers will gather to discuss trending issues and association business. This is a members-only meeting.

### MCMCFC Workshop | 3:15 p.m. - 4:15 p.m. Stress Management in Stressful Times

*Lansing Center Rooms 101-102*

This is Part II of the workshop designed to empower nurses and nursing home administrators to identify stressors and

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develop stress management strategies that will enhance their success.

**Speaker:** Wendy Garvin Mayo, Stress Blueprint

## TUESDAY, MARCH 22 | EVENING

### Legislative Reception | 5 p.m. - 6:30 p.m.

*Radisson Hotel's Capitol Ballroom*

All conference attendees are invited to the reception, which includes a complimentary bar and appetizers. During the reception, MAC will honor its County Advocates for 2021:

- Sen. Ed McBroom (R-Dickinson)
- Sen. Jeremy Moss (D-Oakland)

### Dinner on Your Own | 6 p.m.

Please consult the flier in your conference registration bag for updated information on restaurants in downtown Lansing and adjacent neighborhoods.



### President's Hospitality Suite | 8 p.m. - 11 p.m.

*Radisson Hotel Room 1106*

MAC President Phil Kuyers invites conference attendees to join him in his suite for conversation to conclude the conference day. Complimentary bar and light snacks from 8 p.m. - 11 p.m.

## WEDNESDAY, MARCH 23 | MORNING

### Registration Desk Open | 8 a.m. - 10 a.m.

*Lansing Center Main Hall*

The conference Registration Desk will be open from 8 a.m. - 10 a.m. to field any questions you may have.

### Breakfast | 8 a.m. - 9 a.m.

*Lansing Center Ballroom*

All registered conference attendees are invited to a breakfast buffet in the ballroom at the Lansing Center.

### Plenary Session | 9 a.m. - 9:30 a.m.

*Lansing Center Ballroom*

Michigan Gov. Gretchen Whitmer will provide the Conference Keynote Address. **Her appearance will conclude with a Q&A session.**

### MCMCFC Workshop | 9:30 a.m. - 11 a.m.

#### Regulatory Updates and Other Sizzling Topics

*Lansing Center Room 101*

2021 brought long-term care professionals unprecedented challenges in workforce numbers, rapidly changing clinical guidance, and public opinion. Today we review possible solutions - helping the Temporary Nursing Assistants hired under the 1135 Waivers achieve certification, using staffing agencies and the opportunities and challenges they present, and the possibility of medication aides. We review the progress of the recommendations of the LARA workgroups for improvement from 2021. And we introduce changes and clarifications to CMS QSO letters of 2022 including visitation and vaccine mandate. We end with new guidance in 2022 from CDC.

**Speaker:** Victoria A Burlew, RN, LNHA, Consultant and Educator, Lebenbom & Rothman Consulting

### MAC Breakouts | 9:30 a.m. - 10:30 a.m.

#### The Future of the County Workforce

*Lansing Center Room 102*

Will remote work become a permanent part of county government? What strategies for hiring and retention are succeeding for counties and other public entities? These questions and more will be explored in this breakout session focused on the county's role as an employer.

**Speaker:** Bob Lavigna, Institute for Public Sector Employee Engagement

### How Counties are Investing ARP Funds

*Lansing Center Room 103*

This session will use case studies from Michigan counties and other public entities across the country to highlight what types of programming and investments are being made with federal American Rescue Plan funds.

**Speaker(s):** David Sernick and Mitchell Lindstrom, Guidehouse; and Tim Dempsey, Public Sector Consultants

### Cultivating an Agribusiness Economy

*Lansing Center Room 104*

Michigan's vast agribusiness industry is key to the states long term growth and resiliency. This breakout will discuss efforts in advancing the agriculture economy through new markets, production, and distribution.

**Speaker:** Chuck Lippstreu, Michigan Agri-Business Association

### Boxed Lunch | 10:30 a.m. - 11:30 a.m.

*Lansing Center Ballroom*

All conference attendees are invited to pick up a boxed lunch to enjoy in the Ballroom or take with them on their drive home.

### MCMCFC Joint Program/Quality Committee Meeting | 11 a.m. - 11:30 a.m.

*Lansing Center Room 101*

Please note: Check-out at the Radisson is 12 p.m.

## CONFERENCE SPEAKERS

### MONDAY, MARCH 21

#### MCMCFC Workshop: Strategies for Success in the Wake of the COVID-19 Pandemic - Radisson | 1 p.m. - 2:30 p.m.

##### Jon Lanczak, MBA, Principal, Plante Moran PLLC

Jon is a Healthcare Consulting Principal with Plante Moran, PLLC and has more than 10 years of experience providing consulting services in the finance and reimbursement arena to health care organizations, with a specific focus on senior living and post-acute care providers. Consulting services include but not limited to: market studies, financial feasibility, reimbursement analyses, cost report preparation, operations, and strategic planning. Jon has provided these consulting services to numerous post-acute, long-term care, continuing care retirement communities, and hospital long-term care facilities involved in an expansion of services and other asset repositioning strategies in the State of Michigan and the Midwest Region. He has also performed reimbursement analysis including preparation of



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# CONFERENCE SPEAKERS

Medicaid and Medicare cost reports for senior living Skilled Nursing Facilities including multi-facility organizations, and Home Health & Hospice providers, and benchmarking analysis. Jon is also the Plante Moran firm liaison for development and maintenance of the Plante Moran EDGE benchmarking and market integration databases. Jon received his undergraduate degree from Michigan State University with a major in accounting and a master's in business administration from Walsh College.

## **MAC Breakout: What's Coming on Electric Vehicles - Radisson | 2 p.m. - 3:15 p.m.**

### ***Sarah Nielsen, Executive Director of Customer Experience, Consumers Energy***

Sarah Nielsen is an Executive Director in Customer Experience and has been with CMS Energy since 2017. Sarah oversees the company's customer offerings in the emerging areas of Renewables, Transportation, and Storage. The team manages product portfolio performance to align with corporate goals and execute on product strategies, balancing long-term goals with operational feasibility. Prior to this role, she was the Executive Director for Demand Side Management and also a Director in Corporate Strategy. She formerly worked as a management consultant at Innosight, a growth strategy and innovation consulting firm, and served 7 years in the U.S. Army as a Medical Services officer. Sarah holds a BS in biology from the University of Dayton and an MBA and MS in Environment Science from Yale University.

### ***Kevin Vettrano, Director of Planning, Southeast Michigan Council of Governments***

Kevin Vettrano became director of planning for SEMCOG in November 2020. He previously served at SEMCOG in the roles of community and Economic Development Planner and Manager of Plan Implementation. He also has served as a planning commissioner for the city of Ferndale. Vettrano holds bachelor's and master's degrees from Wayne State University.

## **MAC Breakout: Trial Court Funding - Radisson | 2 p.m. - 3:15 p.m.**

### ***Michael Bosanac, Monroe County***

Michael Bosanac is the administrator/chief financial officer for the County of Monroe. In his role, he is the chief administrative officer of the County and carries out the policies and directives of the governing board. One of the most important responsibilities is the financial management of the County. He also provides day to day leadership and long-term strategic planning of the organization. He has held several different administrative and leadership positions throughout his 37 years of public service with the county. Michael's leadership extends beyond the county. He is chairman of the Board of Directors for the Michigan Municipal Risk Management Authority (MMRMA). In 2017, Gov. Rick Snyder appointed Michael to the Michigan Trial Court Funding Commission as one of 14 appointees to review and recommend changes to the trial court funding system. That work continues. Michael holds a bachelor's degree in business administration from Adrian College and a master's degree in public administration from the University of Toledo.

### ***State Rep. Sarah Lightner***

Sarah Lightner is a lifelong mid-Michigan resident, attending Springport High School and Lansing Community College. In addition to her great devotion to public service, Sarah has made her career as a paralegal specializing in criminal defense and family law. As county commissioner for Jackson's 1st District, Sarah dedicated herself to being a real presence in the community and getting to know her constituents on a personal level. Throughout her two terms in the House, Sarah has taken the lessons learned as a county official to Lansing to advocate for common sense government practices and fiscal responsibility.

## **MAC Breakout: How to Win Millage Elections - Radisson | 2 p.m. - 3:15 p.m.**

### ***Adrian Hemond, Principal, Grassroots Midwest***

Adrian Hemond is a seasoned political professional with a broad range of experience and expertise. A former political science instructor at Saginaw Valley State University, Hemond served as a lobbyist with Governmental Consultant Services, Inc (GCSI) from 2007 to 2012, specializing in appropriations, local government, regulatory affairs, and procurement. Prior to GCSI, Hemond was lead staff to the Michigan House Appropriations Committee under then Chairman Rep. George Cushingberry, Jr. (D-Detroit), as well as staff to State Rep. Marsha Cheeks (D-Detroit). He is also a former account executive with Energy Systems Group (ESG), an energy performance contractor. Most recently, Hemond was chief of staff to the Michigan House Democratic Leader. Hemond bachelor's and master's degrees from Michigan State University, both in political science.

## **MCMCFC Workshop: State Licensure and Federal Certification Regulatory Update - Radisson | 2:45 p.m. - 4:15 p.m.**

### ***Larry Horvath, Director, Bureau of Community and Health Systems***

Larry Horvath currently serves as the director of the Bureau of Community and Health Systems (BCHS) within the Michigan Department of Licensing and Regulatory Affairs (LARA). The bureau has regulatory oversight for state licensing of facilities, agencies and programs in Michigan including, but not limited to, nursing homes, hospitals, surgery centers, hospices, etc. In addition, the bureau is the state agency in Michigan on behalf of the Centers for



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Medicare and Medicaid Services (CMS) for providers interested in being certified to participate in the Medicare and Medicaid programs. Horvath is a graduate of the University of Michigan and has 30 years of governmental experience including 20 years with the state of Michigan and 10 years with a local public health department.

## TUESDAY, MARCH 22

### MAC - MCMCFC Joint Breakout: Open Meetings Act - Lansing Center | 10:45 p.m. - 11:45 p.m.

#### **Matt Nordfjord, Managing Shareholder, Cohl, Stoker & Toskey, P.C.**

Matt Nordfjord is a managing shareholder with the firm of Cohl, Stoker & Toskey, P.C. in Lansing and his practice focuses on public sector labor law, union negotiations and municipal corporate work. The firm of Cohl, Stoker & Toskey, P.C. is one of the few firms in Michigan specializing in municipal law and public sector labor law and represents more than 60 municipalities. Matt is member of the Labor & Employment Law Section and Public Corporation Law Section of the State Bar of Michigan. He is a 16-year attorney and has been nominated by his peers in the legal community for recognition by Super Lawyers as a Michigan Rising Star for 2017-2019. Matt attended the University of Toledo College of Law and James Madison College of Michigan State University.

### MAC Breakout: Cybersecurity Threats and Trends - Lansing Center | 10:45 p.m. - 11:45 p.m.

#### **Dan Bourdeau, Cybersecurity Practice Leader, Michigan Municipal Risk Management Authority**

With a career spanning 26 years across health care, manufacturing, financial services, local and federal governments and education, Daniel Bourdeau has a uniquely nuanced understanding of the cyber threats and proven strategies to help organizations position their workforce to be resilient and responsive in today's rapidly evolving cyber defense landscape.

### MAC Breakout: DEI in County Government - Lansing Center | 10:45 p.m. - 11:45 p.m.

#### **Alize Asberry Payne, Racial Equity Officer, Washtenaw County**

Alize Asberry Payne now serves as the first racial equity officer for Washtenaw County. She brings a community-centered passion and professionalism to "equity work," incorporating her experience as a community organizer, consultant, and strategist. She has more than 25 years of experience in public policy, grassroots community development and Diversity, Equity, and Inclusion spaces. Her work is centered in ensuring that the most vulnerable have equitable access to resources and the opportunity to thrive. She has been named a fellow for the "Crafting Democratic Futures" project at the University of Michigan's Center for Social Solutions. The three-year effort, funded by the Mellon Foundation, will explore community-based reparations solutions for Black and Indigenous People of Color. Her collaborative research on the impact of the global pandemic in Ypsilanti has been published by the Center for Equitable Family and Community Well-Being at the University of Michigan. Asberry Payne also serves on the Washtenaw County Administrative Cabinet, Criminal Justice Collaborative Council, Washtenaw County 21st Century Policing Commission and Michigan's Covid-19 Racial Disparities Community Stakeholders workgroup.

#### **Robyn Afrik, Director, Ottawa County Office of Diversity, Equity and Inclusion**

Robyn Afrik is director for the Ottawa County Office of Diversity, Equity and Inclusion (DE&I), established in 2019. The office convenes key relationships with local community, business and policy leaders, including local units of government, in order to lead and develop a DEI strategic plan. Robyn is responsible for assessing implicit bias in current policies and decision-making processes with a goal to operationalize DE&I throughout the organization. Robyn serves on Shape Corporation's Corporate Inclusion Advisory Board (IAB) and was appointed to serve on the State Court Administrative Office

(SCAO) & Michigan Judicial Institute's (MJI) Diversity & Inclusion (D&I) Committee. She serves on the National Association of Counties' (NACo) DE&I Directors Network and as a Board of Education Trustee for the Ottawa Area Intermediate School District (OAISD). Robyn is a co-author of *Becoming Like Creoles: Living and Leading at the Intersection of Injustice, Culture and Religion*, (Fortress Press). Robyn is an adjunct faculty member at Hope College and co-founder of Women of Color (WOC) Give, a philanthropy collective and grant-making fund at the Community Foundation of Holland/Zeeland Area for women of color and black, indigenous people of color (BIPOC) Leaders. She's a graduate of Cornerstone University and Michigan State University.

### MAC-MCMCFC Joint Breakout: Stress Management - Lansing Center | 2 p.m. - 3 p.m.

#### **Wendy Garvin Mayo, CEO, Stress Blueprint**

Wendy Garvin Mayo is a board-certified Nurse Practitioner, stress solution strategist, international speaker, best-selling author and Certified John Maxwell trainer and coach with 20+ years in the health care industry; she has health care experience in various nursing sectors including clinical, leadership, research, academia and pharmaceuticals. Mayo is the CEO of The Stress Blueprint, creator of the Stress Blueprint Academy and host of the Nurse Wellness Podcast.

### MAC Breakout: Opioid Funding - Lansing Center | 2 p.m. - 3 p.m.

#### **Matt Walker, Assistant Attorney General, Michigan Attorney General's Office**

Matt Walker is an assistant attorney general in the Corporate Oversight Division. Matt works on Michigan's opioid litigation and serves as the attorney general's designee on Gov. Gretchen Whitmer's Opioid Task Force. Prior to working in the Attorney General's Office, Matt worked for the State Court Administrative Office, the 30th Circuit Court and in private practice. He received his bachelor's and law degrees from Michigan State University.

#### **Jared Welehodsky, Senior Policy Analyst, Michigan Department of Health and Human Services**

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# CONFERENCE SPEAKERS

Jared Welehodsky is a senior policy specialist in the Policy and Planning Division of the Michigan Department of Health and Human Services (MDHHS). Jared is responsible for policy research and development for MDHHS. In addition, Jared coordinates strategic initiatives at the direction of MDHHS leadership. This includes leading Michigan's response to the opioid epidemic. Jared has worked for MDHHS since 2015. Prior to working at MDHHS, Jared worked in the Michigan State Senate for five years.

**MAC Breakout: Primer on Headlee Amendment - Lansing Center | 2 p.m. - 3 p.m.**

**Patrick McGow, Principal, Miller Canfield**

Patrick McGow is a principal with the law firm of Miller, Canfield, Paddock and Stone, P.L.C., based in Detroit. He is the Practice Group Leader of the Public Law Group and practices municipal law, specializing in bond and other finance issues, including infrastructure financing, tax increment financing, private activity bond financing, pension/OPEB financing, brownfield redevelopment, special assessment and election law. Pat represents a variety of municipal clients, including counties, cities, villages, townships and special authorities. He received his law degree from the University of Michigan Law School and his bachelor's from Michigan State University's James Madison College and the Honors College.

**MCMCFC Workshop: Stress Suppresses Success: Shape Your Stress Blueprint - Lansing Center | 3:15 p.m. - 4:15 p.m.**

**Wendy Garvin Mayo, CEO, Stress Blueprint**

Wendy Garvin Mayo is a board-certified Nurse Practitioner, stress solution strategist, international speaker, best-selling author and Certified John Maxwell trainer and coach with 20+ years in the health care industry; she has health care experience in various

nursing sectors including clinical, leadership, research, academia and pharmaceuticals. Mayo is the CEO of The Stress Blueprint, creator of the Stress Blueprint Academy and host of the Nurse Wellness Podcast.

**WEDNESDAY, MARCH 23**

**MCMCFC Workshop: Regulatory Updates and Other Sizzling Topics - Lansing Center | 9:30 a.m. - 10:30 a.m.**

**Victoria A Burlew, RN, LNHA, Consultant and Educator, Lebenbom & Rothman Consulting**

Vickie Burlew is a mentor and coach to long-term care facilities in the areas of regulatory and clinical care. She advocates for the homes and their residents believing that providing person-directed care is the road to compliance. Currently she is employed by Lebenbom & Rothman Consulting, working with you for the best outcomes for your elders.

**MAC Breakout: Future of County Workforce - Lansing Center | 9:30 a.m. - 10:30 a.m.**

**Bob Lavigna, Institute for Public Sector Employee Engagement**

Bob Lavigna is director of the Institute for Public Sector Employee Engagement. His book *Engaging Government Employees* (Harper Collins) is the first book to focus on employee engagement in the public sector. Previously, he was assistant vice chancellor and director of human resources for the University of Wisconsin, vice president-research for the Partnership for Public Service and director of the state of Wisconsin civil service system. Bob began his career with the U.S. Government Accountability Office. He was selected as a "Public Official of the Year" by *Governing* magazine and is a fellow of the



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National Academy of Public Administration. Bob is a past president of the International Public Management Association for HR. He has a bachelor's degree from George Washington University and a master's degree in human resources from Cornell University.

**MAC Breakout: How Counties are Investing ARP Funds - Lansing Center | 9:30 a.m. - 10:30 a.m.**

**David Sernick, Senior Consultant, Guidehouse**

David Sernick is a senior consultant with Guidehouse. With Guidehouse, David has supported numerous cities and counties in Michigan as they manage federal and state COVID funding. He graduated with his master's degree in public policy from the University of Michigan.

**Tim Dempsey, Vice President, Public Sector Consultants**

Tim Dempsey is a vice president of the talent and economics team at Public Sector Consultants. In his role, Tim specializes in supporting local governments, serving as project manager for the Michigan Municipal League's (MML's) ServeMICity program and leading fiscal analysis projects for MML, the Michigan Association of Counties, and the Michigan Townships Association. Prior to working with PSC, Tim worked for nearly 20 years in local government, most recently as the deputy city manager for the city of East Lansing. Tim holds a bachelor's in geography from the State University of New York at Geneseo, with an emphasis in planning and urban studies, and a master's in geography from Miami University, with an emphasis in market analysis and urban planning.

**Mitch Lindstrom, Guidehouse**

Mitchell Lindstrom is a Senior Consultant at Guidehouse, where he leads the firm's Midwest ARPA Center of Excellence. He has more than eight years of experience assisting public sector organizations improve the implementation of their strategic initiatives and

adapt to evolving responsibilities and expectations. Lindstrom is a results-driven leader demonstrating success in technical project management, professional meeting facilitation, program evaluation, and a proven track record implementing strategic solutions in grants management, community engagement, drinking water policy and infrastructure, and learning management. Lindstrom also serves on the Board of Directors at the Michigan Coalition Against Homelessness (MCAH) and brings with him considerable experience in the performance monitoring of homelessness and housing support services.

**MAC Breakout: Cultivating an Agribusiness Economy - Lansing Center | 9:30 a.m. - 10:30 a.m.**

**Chuck Lippstreu, President, Michigan Agri-Business Association**

Chuck Lippstreu is president of the Michigan Agri-Business Association (MABA). He leads advocacy on a range of local, state and federal issues affecting the association's members. During his 15-year career in the agriculture industry, Lippstreu has worked with some of the nation's largest agribusinesses and served at the highest levels of government. Prior to rejoining MABA, he served on the communications team at Land O'Lakes, Inc., where he worked on a range of communications and government relations issues affecting the company. He also has worked at the U.S. Department of Agriculture as speechwriting director for U.S. Agriculture Secretary Tom Vilsack. He serves as a member of the International Trade and Agricultural Policy Committee of the National Grain and Feed Association; a member of the Economics Department Advisory Board at Grand Valley State University; and was appointed by Gov. Gretchen Whitmer to represent agriculture on Michigan's Environmental Rules Review Committee. He chairs the Rural Advisory Workgroup of the Protect Michigan Commission, a state commission created in 2021 to encourage Michiganders to get the COVID-19 vaccine. He received a bachelor's degree from the University of Nebraska.

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## EXHIBITORS

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### Blue Cross Blue Shield of Michigan

*bcbsm.com* | Blue Cross Blue Shield of Michigan is an independent licensee of the Blue Cross and Blue Shield Association. We're the largest health insurer in Michigan, serving 4.5 million people here and 1.6 million more in other states. And we have the largest network of doctors and hospitals in Michigan: 152 hospitals and more than 33,000 doctors. We commit to being our members' trusted partner by providing affordable, innovative products that improve their care and health.

### Brown & Brown of Central Michigan

*bbmich.com* | Brown & Brown brings national strength with local, personalized service. With a team that is as connected nationally as it is locally, we provide the personalized service of a local agency and the exceptional, peace-of-mind protection that is expected from a top 10 brokerage firm. We have become a leading insurance partner because we craft insurance differently through our vast experience and wide-reaching network.

### BS&A Software

*bsasoftware.com* | BS&A Software has been providing exceptional municipal software to over 2,100 local governments since 1987. Our software solutions make it easy to manage and operate all aspects of municipal budgets, taxes assessments, ordinance, contracts, construction, licenses, and much more. With an intuitive and highly functional platform, unparalleled customer care, and Cloud-Based functionality, our municipal software solutions continue to exceed our customers' expectations.

### Byce & Associates, Inc./Securitecture

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### Clark Construction Company

*clarkcc.com* | Clark Construction Company offers construction management and planning services to counties in Michigan statewide!

### Consumers Energy

*consumersenergy.com* | We're one of the nation's largest combination electric and natural gas companies. Our goal is making Michigan's energy future even brighter.

### CoPro+

*coproplus.com* | CoPro+ is a time and cost savings program. It offers strong collaboration between the private and public sector, allowing the program to save your organization valuable dollars. The collaborative procurement program provides your organization with assistance in every phase of the procurement process.

### County Road Association of Michigan

[micountyroads.org](http://micountyroads.org) | The County Road Association of Michigan is a member-based nonprofit. The 83 members of the County Road Association represent the unified voice for a safe and efficient county transportation system in Michigan, including appropriate stewardship of the public's right-of-way in rural and urban Michigan. Collectively, Michigan's county road agencies manage 75 percent of all roads in the state, including 90,000 miles and 5,700 bridges. Michigan has the nation's fourth-largest local road system.

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### Maximus, Inc.

[maximus.com](http://maximus.com) | Maximus offers services on Cost Allocation Plans, Cost-of-Service / User Fee Analysis and Child Support Financial Management.

### Michigan Association of Counties Service Corp.

[micounties.org](http://micounties.org) | The Michigan Association of Counties Service Corp provides money-saving products and services that help counties and county entities efficiently deliver public services.

### Michigan Medical Examiner Group

[mimedicaexaminer.com](http://mimedicaexaminer.com) | More than 25 years of compassion and quality managing every aspect of the M.E. Department. You'll receive personalization within your county with our ability to tap into support as needed from any of our surrounding 13 counties. Law Enforcement and prosecutors appreciate the high level of nationally recognized training the in-county Investigators receive monthly.

### Michigan Municipal Risk Management Authority

[mmrma.org](http://mmrma.org) | Michigan Municipal Risk Management Authority (MMRMA) is a public entity self-insurance pool that provides liability and property coverage to municipal governmental entities across Michigan.

### Michigan State University Extension

[msue.msu.edu](http://msue.msu.edu) | Michigan State University Extension provides research-based education programs designed to address community, family and industry needs in agriculture, natural resources, families, youth and community/economic development and enhance the quality of life for Michigan residents.

### Munetrix

[munetrix.com](http://munetrix.com) | Munetrix transforms your raw data into usable

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## Municipal Employees' Retirement System of Michigan

*mersofmich.com* | The Municipal Employees' Retirement System (MERS) of Michigan is an independent, professional retirement services company that was created to administer retirement plans for Michigan municipalities on a not-for-profit basis. Our robust platform of services includes public sector retirement plans, strategies for managing other post-employment benefits (OPEB), investment services, and group life and disability insurance.

## National Association of Counties

*naco.org* | The National Association of Counties (NACo) represents more than 77 percent of the nation's 3,069 counties and is your organization. We are proud to work with MAC advancing our vision of healthy, vibrant and safe counties across America. Your involvement is key to driving advocacy in Washington, D.C., on issues important to Michigan counties.

## Nationwide Retirement Services

*nationwide.com* | Over the past 85 years, focusing on customers and valuing people have helped Nationwide become one of the largest insurance and financial services companies in the world. Even though we have dozens of affiliated companies, people are our biggest resource — and our greatest asset — in providing excellent customer service to our customers.

## Revize

*revize.com* | With more than 1,200 government clients nationwide, Revize is one of the industry's leading providers. We credit our rapid growth to our 20-year track record of building award-winning government websites and content management systems. When you work with Revize, you're not just a client, you become part of the Revize family and will receive the service and support you need and expect! We are among the most highly respected government website experts in the US and we proudly stand by our work.

## RT Lawrence

*rtlawrence.com* | RT Lawrence is a seasoned software technology developer comprised of a and talented team of engineers, industry specialists and customer support experts providing innovative solutions for the payment processing industry with over 25+ years of experience. Pioneers in payment systems, our flagship payment software, RTLFiRST, paired with industry recognized payment transports create a combination of innovative, scalable payment processing solutions to optimize organizations within a wide range of industries.

## Sinclair Recreation

*sinclair-rec.com* | Sinclair Recreation, LLC is based in Holland, Mich., and our staff and sales associates have over 100 collective years representing GameTime in Michigan and Indiana. GameTime has been one of the leading manufacturers of commercial playground equipment for 80 years. We also represent several complementary lines of

commercial park equipment including recreational surfacing, shade and shelter structures, site amenities, skate parks, spray parks, bleachers, sports and athletic equipment. Sinclair Recreation, LLC will provide you with the best playground equipment available, the most comprehensive customer service, and the most professional installation in the industry.

## The Skillman Corp.

*skillman.com* | The Skillman Corporation is an employee-owned and operated company and prides itself on building relationships, not just buildings. Skillman partners with you to make the project less daunting. We work side-by-side to develop plans so the project runs efficiently. You get an unbiased viewpoint to help choose the right plans and solutions for your project. We have over 50 years of experience assisting municipal, educational, and healthcare clients with their facility needs.

## TowerPinkster

*towerpinkster.com* | TowerPinkster is a firm of architects, engineers and interior designers committed to design integrity, quality, and environmental responsibility. They serve the industrial, commercial, health care, K-12 education, higher education and government markets. The multi-discipline design firm offers architecture, interior design, furniture design, landscape architecture, planning services, mechanical, electrical and structural engineering and technology services.

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## MCMCFC Continuing Education Credits

This nursing continuing professional development activity was approved by the Ohio Nurses Association, an accredited approver by the American Nurses Credentialing Center's Commission on Accreditation. (OBN-001-91) This program has been approved for Continuing Education for 7.5 total participant hours by NAB/NCERS—approval # 20230320-6.50-A81852-IN.

### *Requirements for successful completion*

In order to receive credit for successful completion of educational sessions, all attendees must:

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- Complete electronic session evaluation

Attendees will be able to download their certificate after completion of the evaluation.

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Hannah Sweeney, Governmental Affairs Associate  
Gabriel Zawadzki, Grant Services Program Director



# APPLIED

FAST | FRIENDLY | AMAZING



## OFFICE TECHNOLOGY

- Copiers & Printers
- Body Temperature Scanners
- Production Print
- Interactive Whiteboards



## IT SERVICES

- Managed & Co-Managed Network Services
- Security Services
- Infrastructure Management
- Collaboration Tools

## MANAGED PRINT SERVICES

- Fleet Management
- Print Strategy

## PAPERLESS SOLUTIONS

- Capture
- Electronic Content Management
- Robotic Process Automation

## CONNECTIVITY SOLUTIONS

- Print Management
- Fax Solutions
- Cloud Scanning

## WORKPLACE INNOVATION SERVICES

- Backfile Scanning
- Facilities Management

## SHREDDING SERVICES

- Routine Service
- One Time Purge
- Hard Drive Destruction



Contract/Reference #: 2021-HV-600/986-011821-H  
Point of Contact: Alex Boyle | Jerry Fournier  
Phone: 800.521.0983  
Email: [AppliedMACCooperative@AppliedImaging.com](mailto:AppliedMACCooperative@AppliedImaging.com)

For more information about the MAC Bid Program contact Chuck Wolford at [wolford@macservcorp.com](mailto:wolford@macservcorp.com)

# APPLIED

# MAC

MICHIGAN ASSOCIATION OF COUNTIES



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A post-workday  
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