April 26, 2023

Placemaking It's all about the people

Presented by Brian Calley

President & CEO | Small Business Association of Michigan

SMALL BUSINESS
Association of MICHIGAN



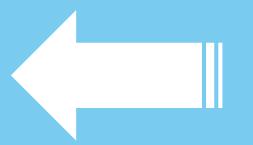








Place Needs Small Business





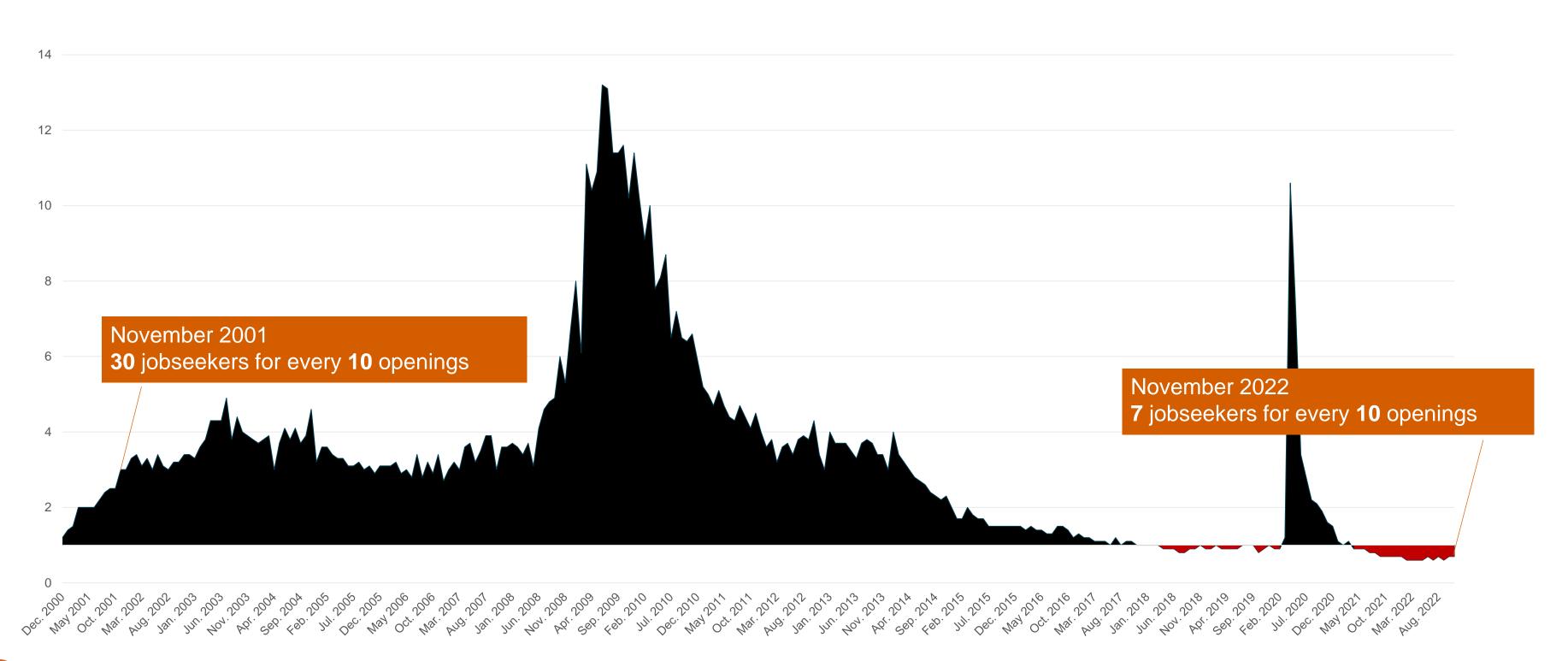
People Need Place



We're short on people



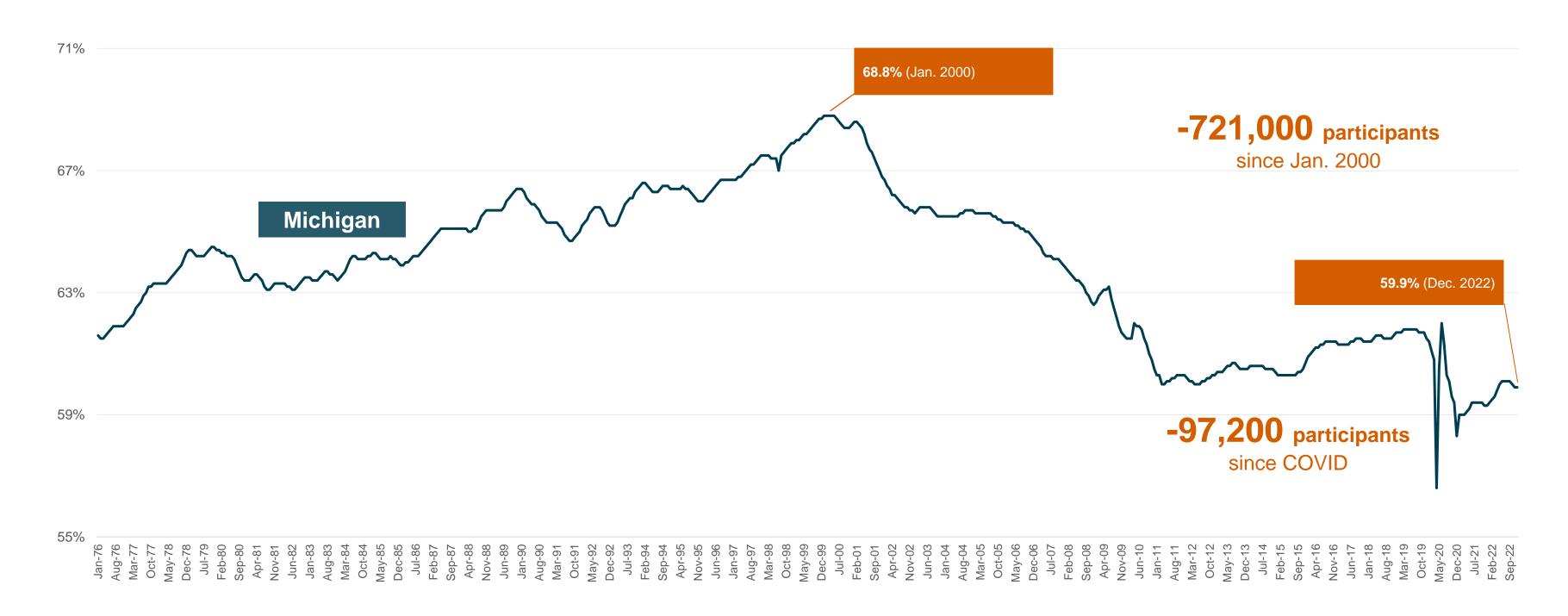
Jobseekers per Opening at Historic Low Jobseekers per Job Opening, Michigan (2000-2022)



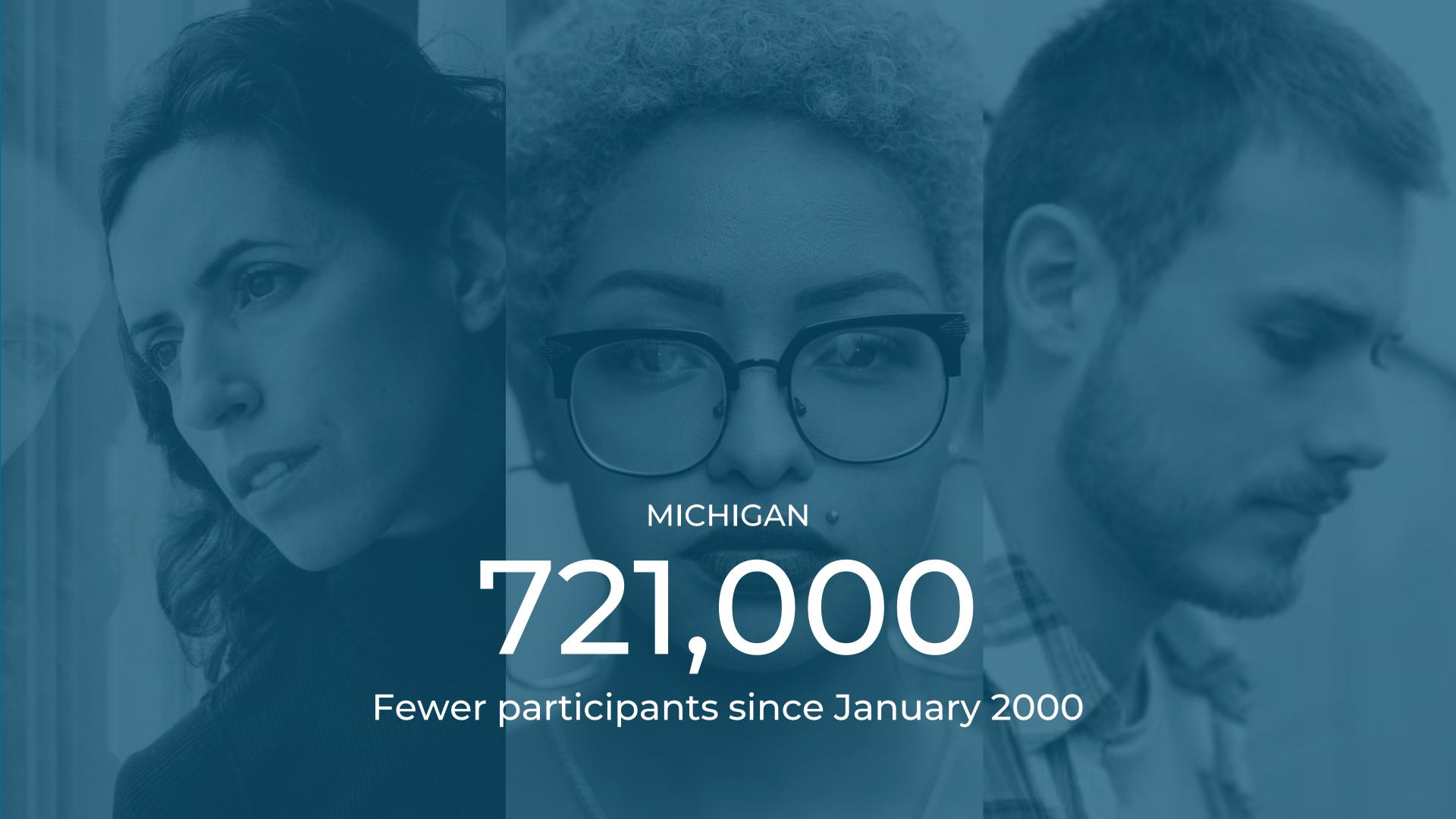


Decades of Decline: State's Labor Force Participation

Labor Force Participation Rate (16+), Michigan (1976-2022)

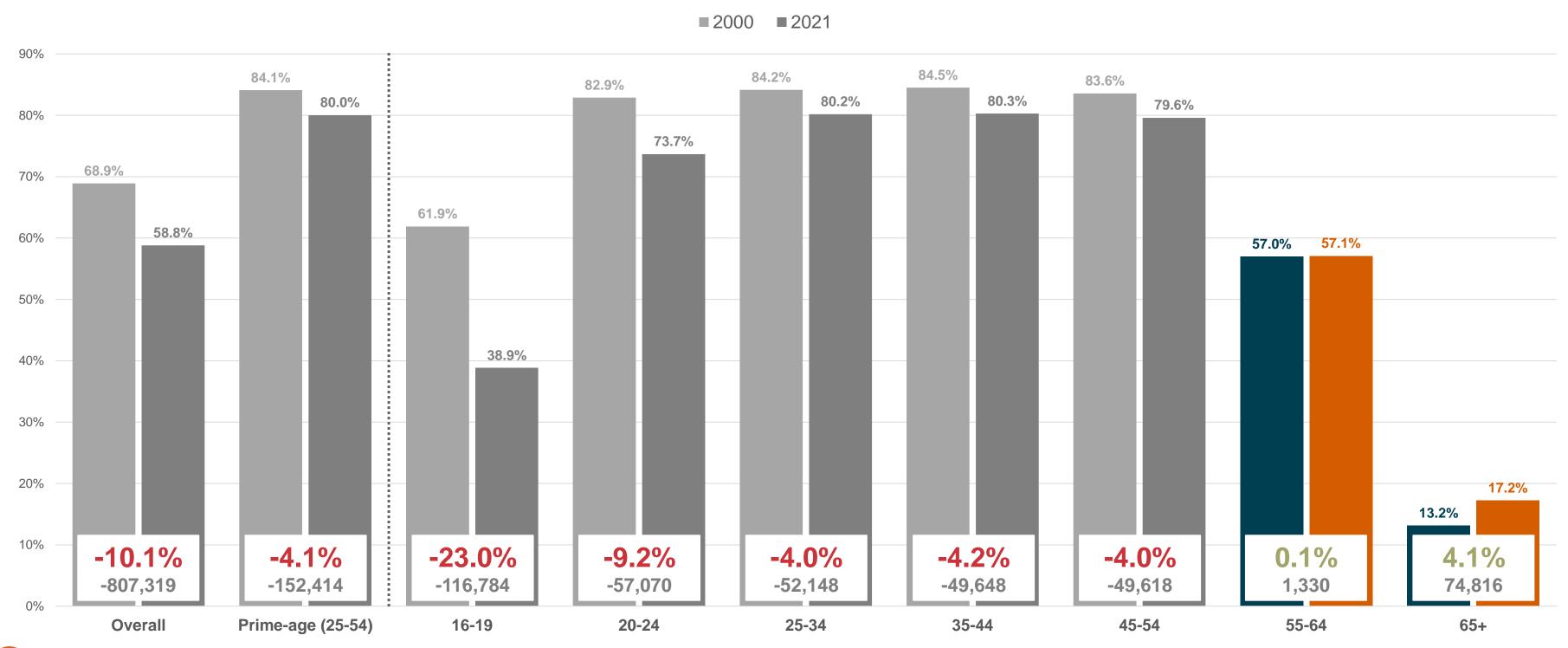






Declining Participation in Every Age Group, Except 55+

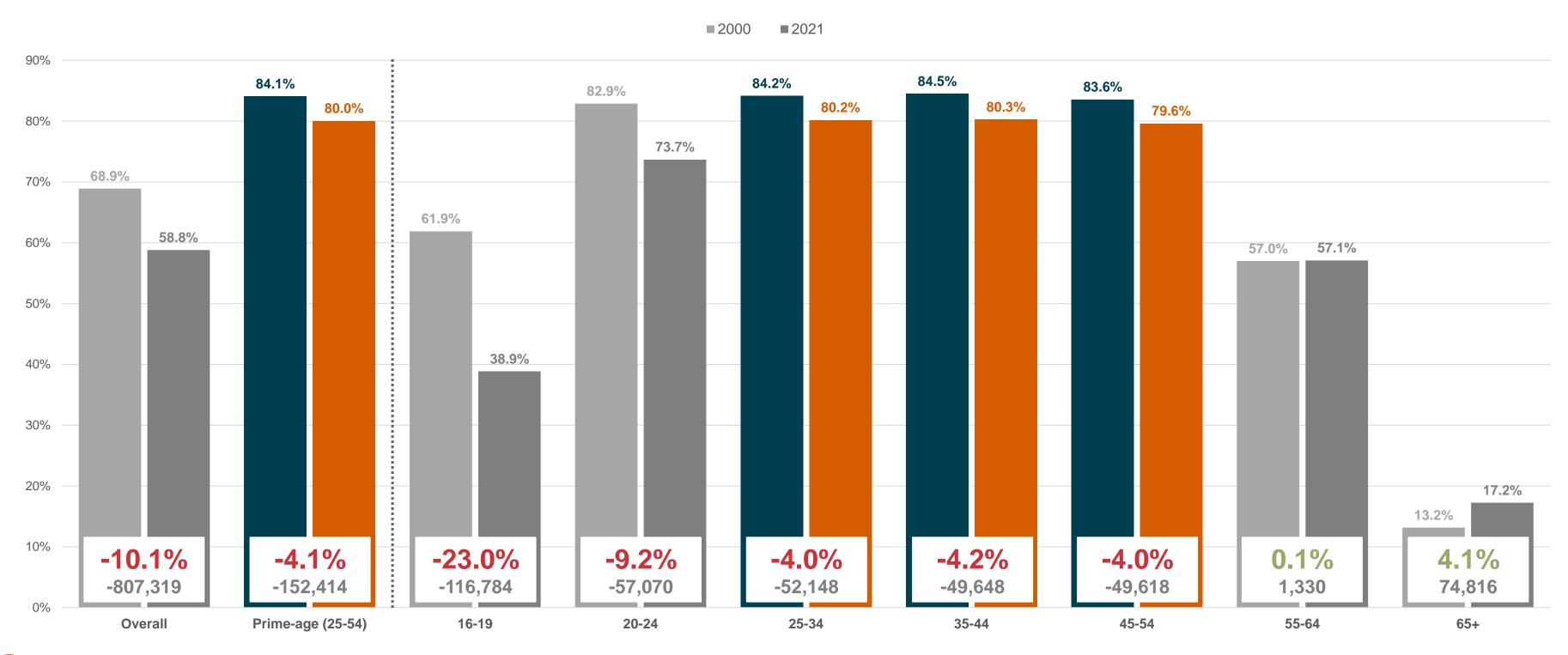
Change in Labor Force Participation by Age Group, Michigan (2000 v. 2021)





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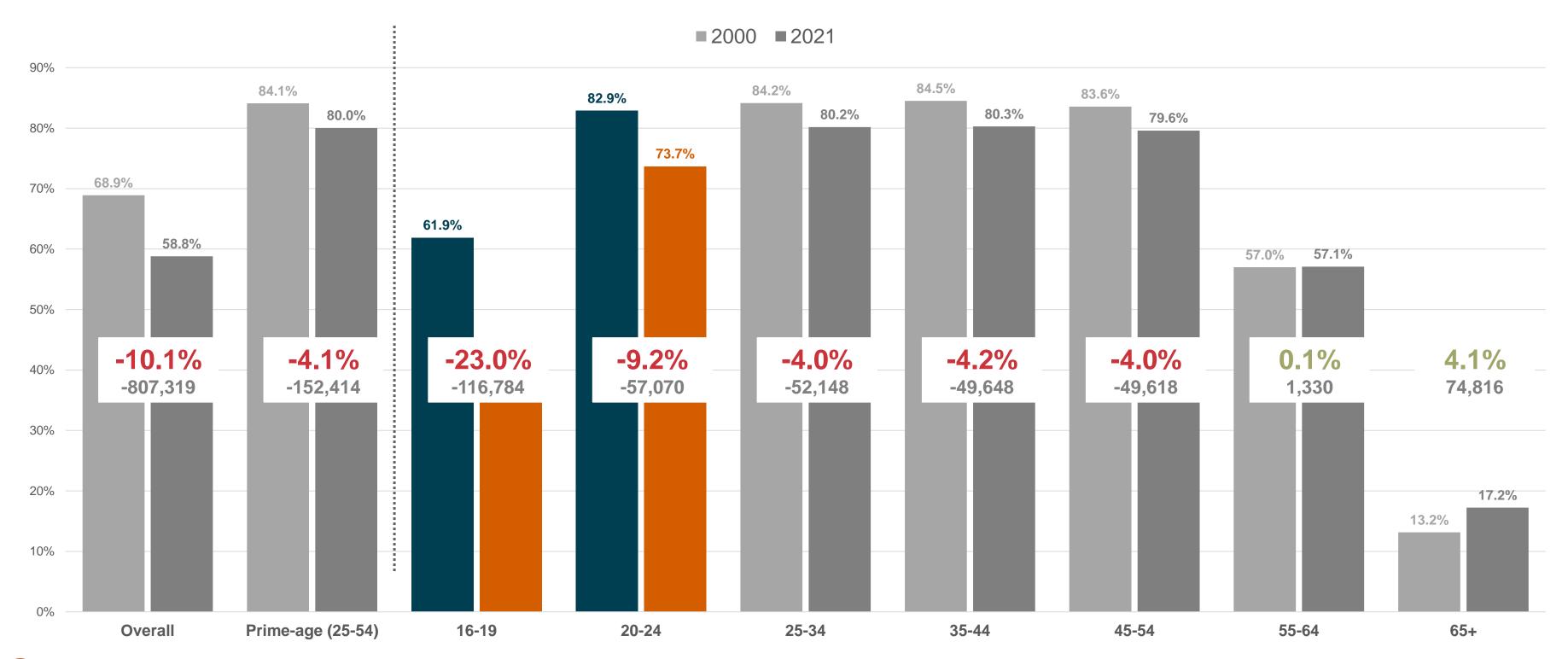
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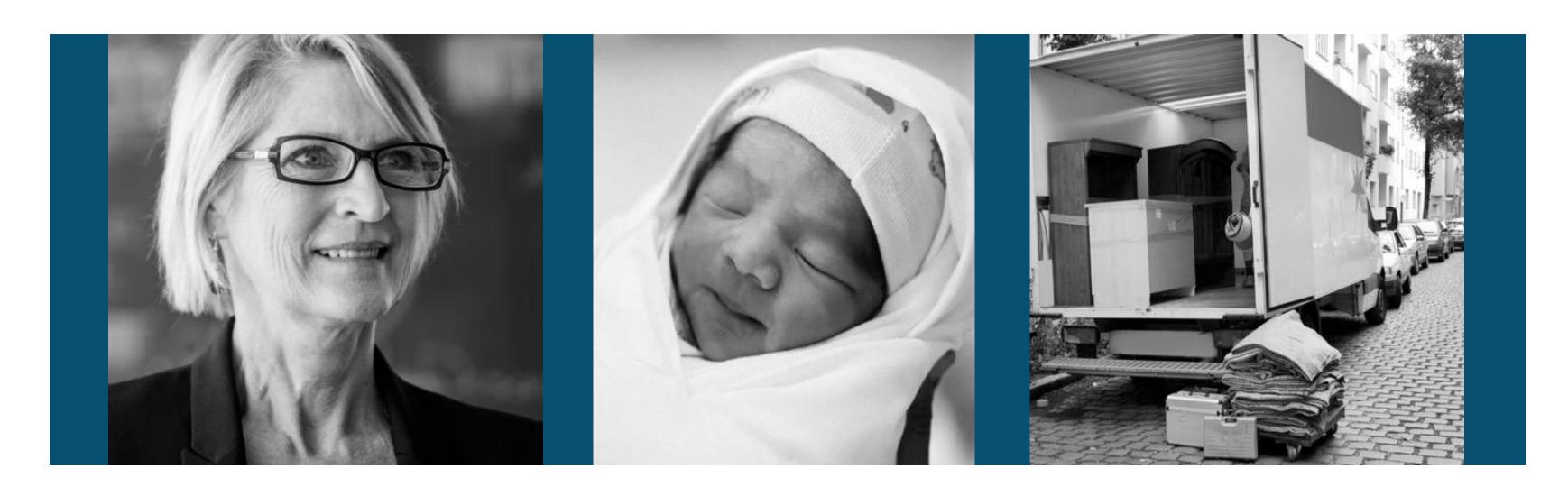
Declining Participation in Every Age Group, Except 55+

Change in Labor Force Participation by Age Group, Michigan (2000 v. 2021)





Why this is Critical for Michigan



Workforce is aging and retiring

Births not keeping pace

Negative net migration



Substance Use

44%

of decline in prime-age male participation due to opioids

700,000

likely still employed with a substance use disorder

\$8,817

average annual cost per employee with an untreated SUD Formerly Incarcerated

2-3 million

Michiganders with a criminal history

13%

lower turnover rate

540,000+

out of workforce

Child Care

1 in 5

out of workforce with children under 18

2x

poverty rate per additional child

130,000+

single parents out of the workforce

478,000

married parents
out of
the workforce

Disabilities

2x

lower turnover rate

40%

labor force participation rate

950,000+

out of workforce

Restoring Labor Force Participation: What's Possible

Michigan

- +720,000 participants
- +22.1B in economic activity (earning median income of \$30,723)
- +\$941M in tax revenues
 - 14% fewer in poverty
 - 2x current job openings



People need place

Housing, Connectivity, and Education



Supporting MSHDA's Statewide Housing Plan



Overcome complex housing challenges



Rectify longstanding inequities



Improve access to information and assistance



Apply resources more effectively





Address Critical Housing Needs



48% of renters pay too much for housing



Between 2013 and 2020, average home sales prices went up **84%**



47% of the housing stock is over 50 years old



Less than half the number of new build permits for 2016-2020 than for 1986-2006





Investment for "Missing Middle": \$100M over 3 Years

This support for workforce housing provides necessary gap funding for housing that is rent and income-restricted to be affordable to the median family.

Critical to a comprehensive and balanced housing strategy;

workforce housing is a key component of solving Michigan's labor supply challenges and helping small businesses across the state.





Framing the Plan: Principles and Priorities

Principles

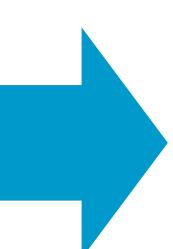
Equity

Human-Centeredness

Housing as a Social Determinant of Health

Community

Inclusion



Priorities

- 1. Equity & Racial Justice
- 2. Housing Ecosystem
- 3. Preventing & Ending Homelessness
- 4. Housing Stock
- 5. Older Adult Housing
- 6. Rental Housing
- 7. Homeownership
- 8. Communication & Education





Importance of Home Ownership

Michigan is a Top 10 State for Home Ownership

- 1. West Virginia
- 2. Maine
- 3. Minnesota
- 4. New Hampshire
- 5. Vermont
- 6. Delaware
- 7. Alabama
- 8. South Carolina
- 9. Indiana
- 10. Michigan



 Many small businesses are started in homes







Connectivity is a critical infrastructure need

- Every **student** that had to sit outside a library or McDonald's to access Wi-Fi to complete their schoolwork during the pandemic.
- Every **senior** that wants to stay in their home and still have access to world-class healthcare.
- Every **farmer** that can't access the latest tech to grow their business.
- Every **entrepreneur** that wants to start a small business.
- Every community that wants to broaden their engagement.
- Every **business** that wants to find a new customer base.
- Every **veteran** that wants to stay connected with their fellow service members.

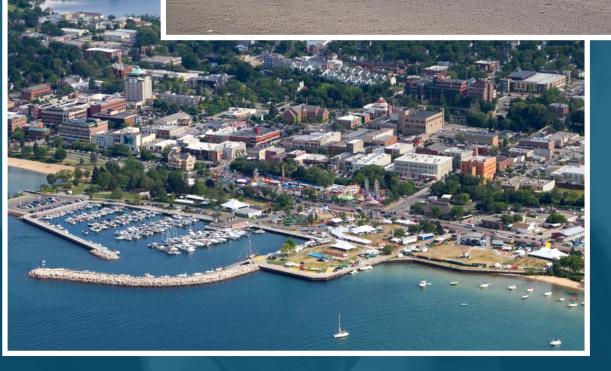
- Every **person** that's been snowed-in and wants to still work or learn remotely.
- Every **teacher** to digitally support their students learning.
- Every **parent** who wants to learn a new skill to support their family.
- Every **prior offender** looking for a second chance.
- Every **refugee** who now calls Michigan home.
- Every **concerned citizen** that is homebound and still wants to engage in their community.
- Every **job applicant** that had their video interview drop because their internet was too slow.



WHERE IS THIS WORK NEEDED?

- RURAL COMMUNITIES
- URBAN CENTERS
- SMALL TOWNS
- VAST OPEN SPACES
- EVERY CORNER OF OUR STATE



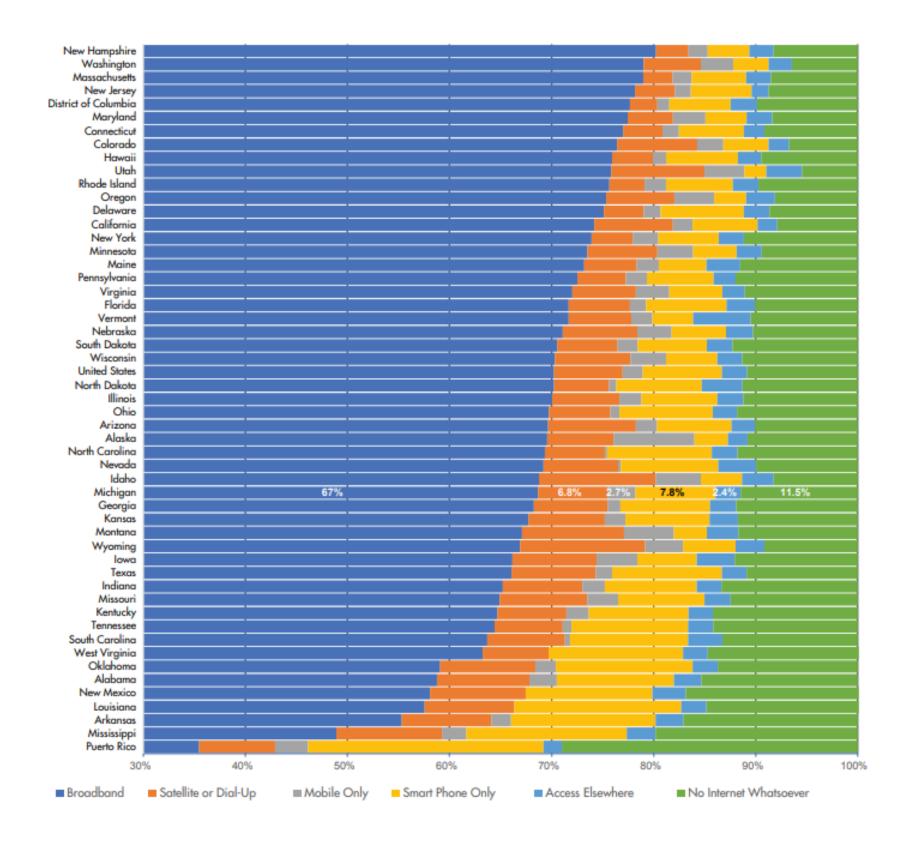




Household Connectivity Challenges, 2019

Michigan has the 20th lowest broadband adoption rate among other states.

The Household Connectivity Challenges chart shows the proportional distribution of households experiencing the Digital Divide among all states.

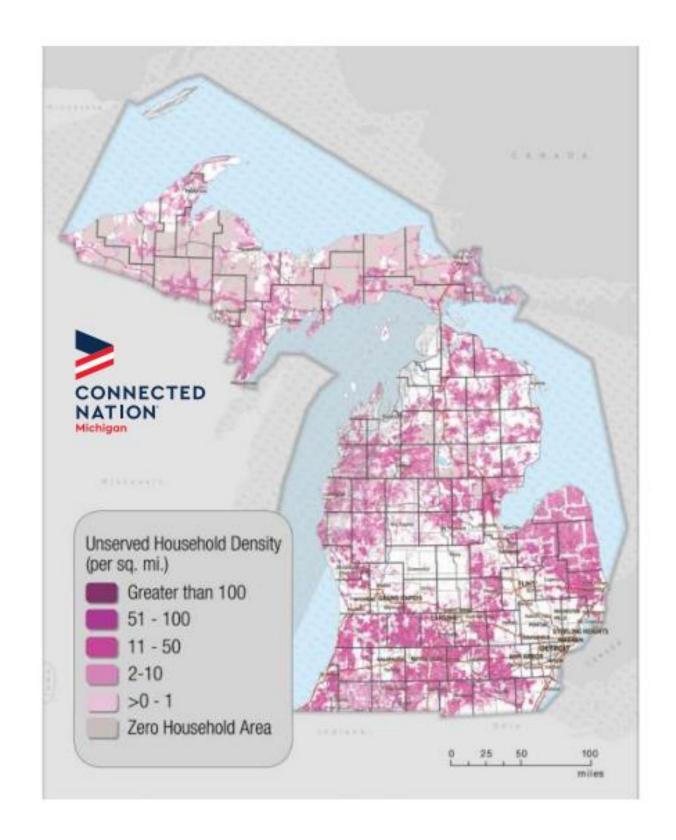


Unserved Areas

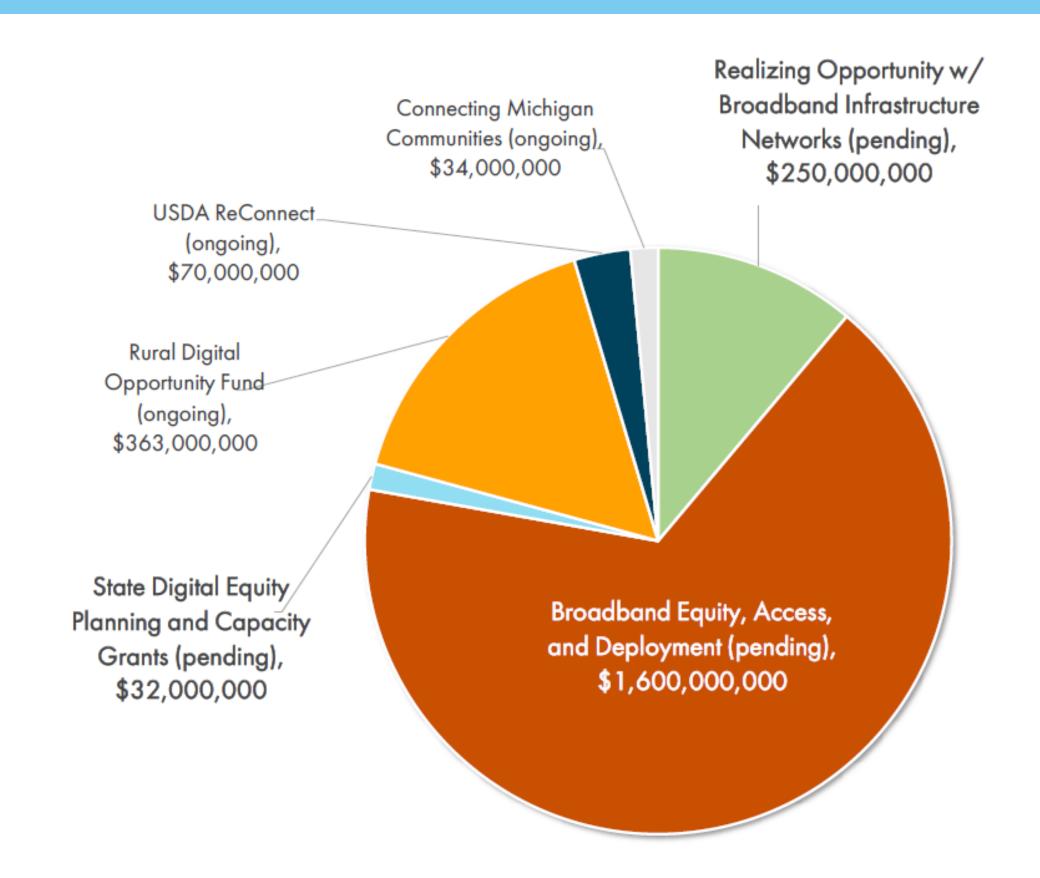
Lacking 100M/10M
Broadband
Household Density per
Square Mile per Census Block

State Availability by Household: 92.71%

Unserved Households: 282,286



Historic Federal Investments



Labor and Economic Opportunity

Launch Michigan Pillars for Change

Reinvention:

Michigan must reinvent its schools into a dynamic network of learning opportunities that help all our young people perform at their peak capacity, no matter where they come from or what their unique backgrounds and learning needs might be.

Resources:

The supports and opportunities we've described above aren't free. All the opportunities and expectations in the world don't matter if we're not providing the dollars to make sure they get done -and done well.

Responsibility:

We want to build a new system that puts children first, with every single individual, organization and agency taking responsibility for their support of children. The Framework looks at ways to streamline structures and use data more effectively to a variety of ends.

Share Link: https://www.launchmichigan.org/framework





Reinventing Michigan's Education System

17.7%

Approximately
17.7% of MI
residents are now
aged 65 or older.

35th

MI currently ranks 35th in U.S. educational attainment.

13%

MI's manufacturing sector employs just 13% of our population, down from 36% in 1970.

Smaller, older, poorer and less prepared.



Reinventing Michigan's Education System

3 in 10

Just 3 in 10 MI educators would recommend education as a career field.

65%

Of MI voters believe our state's schools are underfunded. 45%

In 2021, **45%** of MI business leaders told Launch finding well-prepared workers is a "very big problem" in their organizations.

13.3%

MI per capita income has lagged the nation for nearly 20 years and is now 13.3% lower than U.S. per capita income.

Michigan student performance on the National Assessment of Educational Progress ranked

41st

In 4th Grade Mathematics 39th

In 4th Grade Reading

33rd

In 8th Grade Mathematics

35th

In 8th Grade Reading

in the U.S. in 2019



Any questions?

