

YOUR GUIDE  
TO SAVING  
MONEY WITH

THE

MAC  
MICHIGAN ASSOCIATION OF COUNTIES

FAMILY



## MICHIGAN ASSOCIATION OF COUNTIES SERVICE CORPORATION GUIDE TO PRODUCTS AND SERVICES

The Michigan Association of Counties (MAC) is the leading advocacy organization for Michigan counties. One of the best benefits of being a part of the MAC family is the privilege of participating in our cost-saving services through the Michigan Association of Counties Service Corporation (MACSC).

We encourage you to keep this guide on hand and take advantage of the products and services that will save your agency time and money. Join other members of MAC in saving thousands of dollars by participating in these endorsed programs.

**CoPro+**  
Collaborative Procurement PLUS financial return

**CoPro+** is an opportunity for counties and county entities, local and state government agencies,

school districts (K-12) and higher education nonprofits to collaboratively purchase valuable goods and services at discounted prices, while receiving a dividend for program participation.



MACSC is a trusted partner of **BCBSM** specializing in health insurance enrollment

and administration while providing your staff with one-stop customer service assistance. This service is offered to your county and your agent free of charge.

**MCWCF**  
MICHIGAN COUNTIES WORKERS' COMPENSATION FUND

**Michigan Counties Workers' Compensation Fund** This

fund was established in 1979 and has grown into one of the most successful workers' compensation fund programs in Michigan. The 80 public entities that are members receive stable pricing, loss control services, excellent claims handling, an annual dividend that averages 35 percent per year

and access to an innovative grants program for workplace safety investments. **This past year, the MCWCF returned \$3.2 million to its members in dividends.**



**Nationwide**  
is on your side

**Nationwide Retirement Solutions  
457 Deferred Compensation Plans**

Saving for retirement can be a challenge in a troubled economy. Our partnership with Nationwide Retirement Solutions provides state-of-the-art retirement planning offering security, sound investment

strategies and a commitment to on-site customer service.

**AMERICAN FIDELITY**   
a different opinion

**American Fidelity** provides employer cost-savings solutions

and supplemental insurance benefits to specific industries. Acting as an extension of the HR department, we educate, enroll and support the development of robust, competitive insurance packages — all while ensuring seamless administration and employee satisfaction.



**Lincoln Financial**

A leading provider in the group life and disability insurance marketplace,

along with being an "A-rated" company, Lincoln has strong brand recognition and a low litigation rate for claims, compared to other carriers. **We look forward to offering your entity up to 10 percent off your current carrier's rates.**



With **Abilita**, MAC members can look forward to a **29 percent average**

**savings** on their telecom expenses. Best of all, you can save without the hassle of dealing with the phone companies — and with no upfront costs or risk.



**COBRA Administration and Support**

In addition to administering this program, we provide oversight and compliance with all COBRA regulations.



**Grant Services Program**

We offer grant application preparation assistance at no cost to the county, and expert

assistance with developing funding strategies and managing grants. To date, more than \$6 million in grant money has been received via this program.



110 W. Michigan Ave., Suite 200  
Lansing, MI 48933

**Peggy Cantu, MACSC's Sponsored Program Liaison,**

is available daily to answer your questions. Contact her at [cantu@micounties.org](mailto:cantu@micounties.org) or 616-318-2216.

For more information on MACSC programs, visit:

[micounties.org/macsc](http://micounties.org/macsc)