Economic and Fiscal Impact on State and Local Budget

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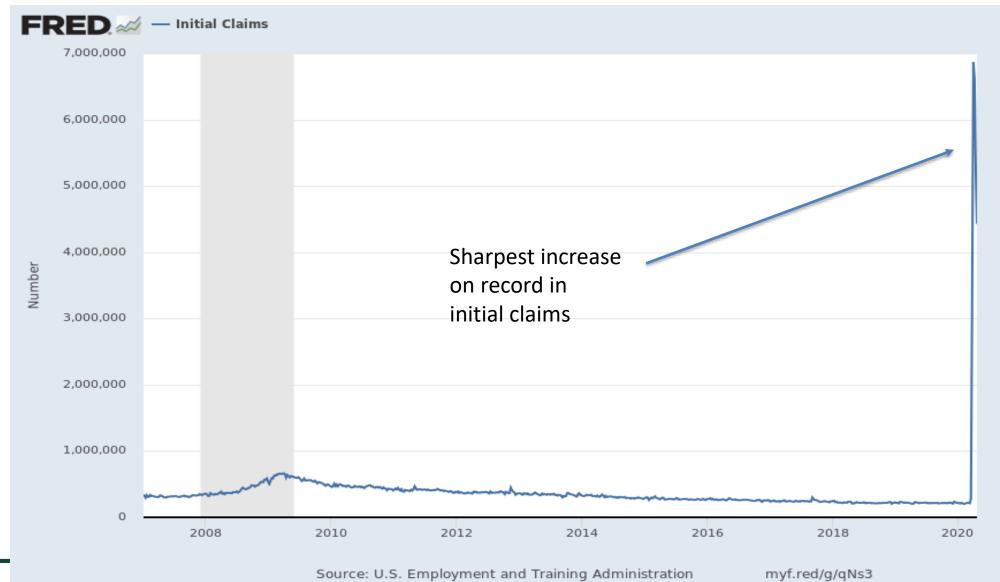


SECTION ONE: ECONOMIC OUTLOOK

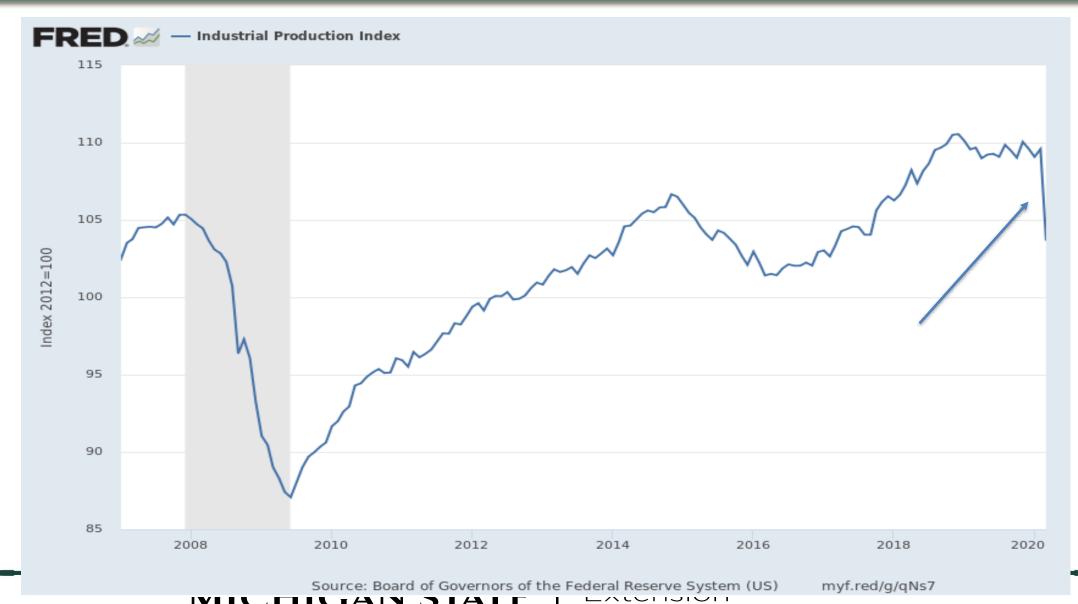




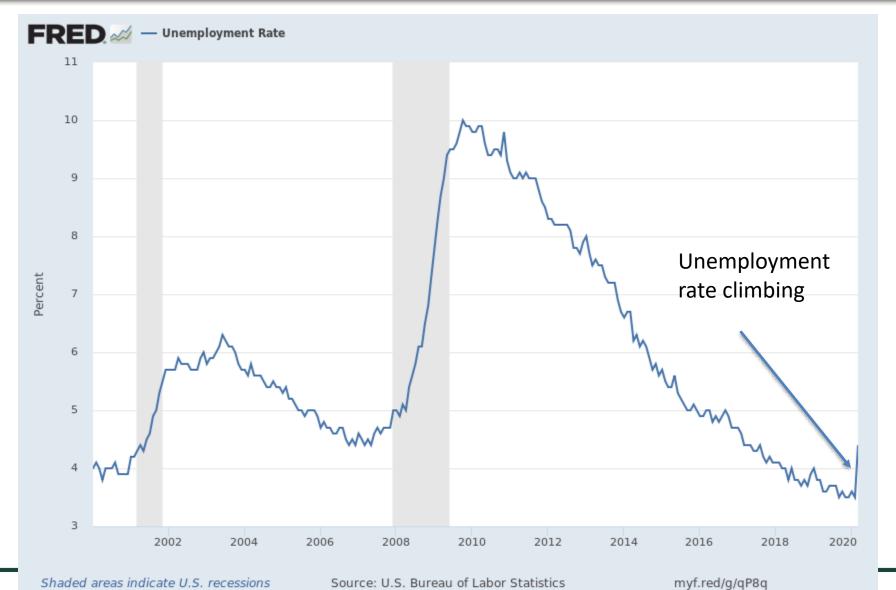
Unemployment , initial claims

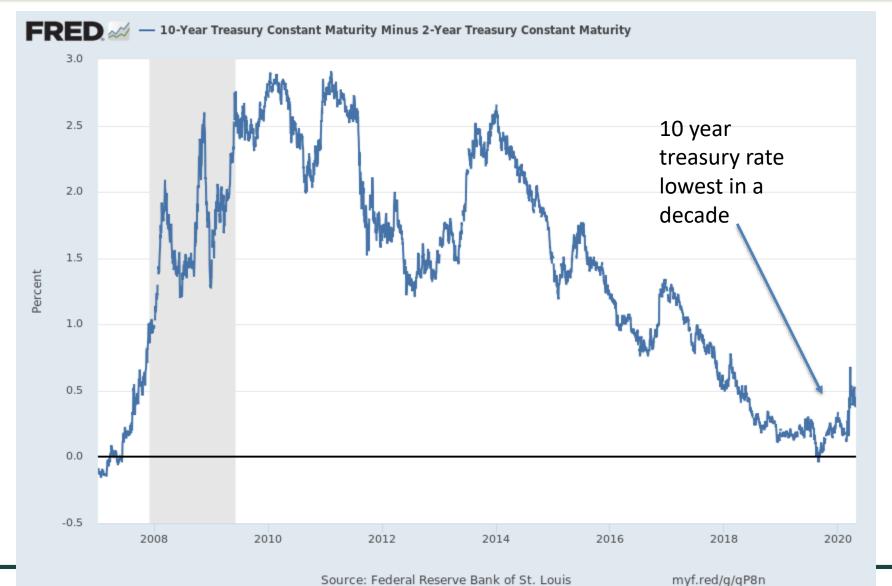


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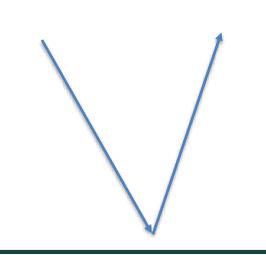






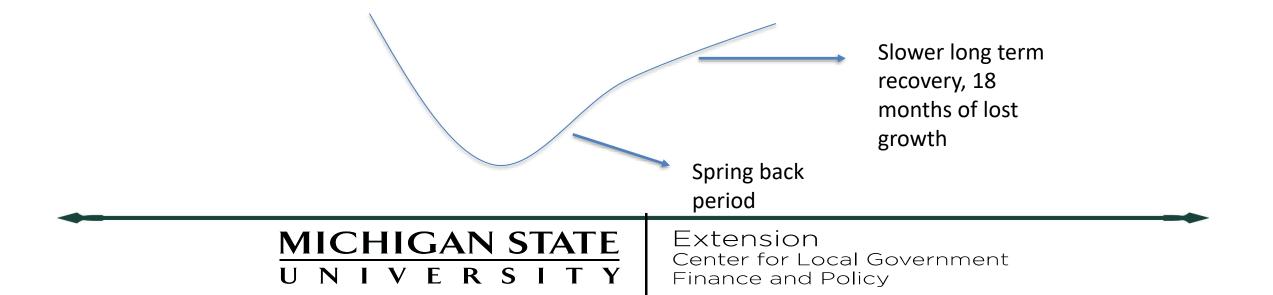
U recession vs. V recession

- U recession
 - Longer downturn with a still sharp upturn
 - Growth in 4th quarter of 2020 and 1st quarter of 2021
- V recession
 - · Shorter downturn with a sharp upturn
 - 3rd and 4th quarter of 2020
- Dependent on:
 - Social distancing rules and virus flows
 - Consumer and business confidence



Third scenario - A half V and then slow recovery

- Economic boost happens as personal consumption and business investment pick back up
- But some industries are forced to operate half or two thirds capacity for some sustained period of time



Forecasting

- Dealing with a downturn is always tough, historical data from last few years won't be of much help
- Plus this is a whole set of economic factors that we have never dealt with
- Best option is to identify who pays for the taxes and what is the economic impact on their cash flow and balance sheet
 - Will they pay, will they defer
 - State govt.
 - Local businesses and residents

SECTION TWO: STATE BUDGET OUTLOOK



State Budget Challenges

- GF/GF
 - \$1 bil. to \$1.5 billion shortfall
- SAF
 - \$1bil. to \$1.5 bill shortfall

State of Michigan own source Revenues

- Individual income tax
 - \$10.5 billion
 - Unemployment income is taxable
- State sales tax
 - \$9.5 billion
 - Huge decline likely

Federal Government Coronavirus Relief Fund

- Michigan provided \$3.9 billion in relief funds but only for covid-19 related expenses
 - Three large counties provide their own separate funds

SECTION THREE: COUNTY BUDGET RISK AND PRESSURES



County Government Revenues

- Property tax 50%
- Intergovernmental revenue 25%
- Fees, charges, fines, etc.... 25%
- Let's take one at a time

County property taxes

- Likely won't be hit initially
 - Values should be stable for now with assessment cycle
 - Question whether delinquency rates will rise
 - Policy question around deferred property tax payments

County intergovernmental revenue

- Revenue sharing
 - Based on state income and sales tax; 50% cut in April and May
 - Some proportionate cut likely coming
- Local community stabilization act money
 - Based on use tax set in statute
 - Some "excess" funding may be lost
- Other state funds
 - Health
 - Corrections
 - environment



County charges, fines and fees

District and circuit court costs and fees

- County clerk fees and costs
- Register of deeds
 - Real estate transfer tax, record copying, recording fees
- All of these may see some hit depending on how you structure operations and how quickly the economy gets back online

County Covid-19 Expense Reimbursement

- FEMA
- Department of Justice
- CDBG, FQHC, housing/homelessness, election security
- CARES act
 - \$3.1 billion to the state
 - Costs incurred between March 1 and Dec 30, 2020
 - Currently does not account for lost revenue; expenses related to Covid-19 only
 - Medical costs, public health expenses, medical related payroll expenses, unemployment, small business support.

MICHIGAN STATE U N I V E R S I T Y

County Fund Balances (FY 2012 and FY 2018)

FY 2012 FY 2018

Average	22.9%
Median	19.4%
Variance	16.8%
Maximum	70.6%
Minimum	-21.6%

Average	33.7%
7.1060	33.770
Median	31.3%
Variance	18.7%
Maximum	89.9%
Minimum	2.4%

County Financial Leadership

 County leaders have used the stronger economic trends in the last 6-7 years to invest in services and infrastructure and rebuild reserves

 Leadership is needed now more than ever to balance the needs to maintain financial health and maintain critical public services

Strategies and Management

- Typical strategy
 - Hiring and spending freeze, training and travel freeze
- Timeframe
 - How long will the risk last
- Risk profile
 - There are significant economic risks, but reducing services and cutting employees also entails risks
- Financial resilience
 - Fund balance, open positions, professional services and supplies

- Thank you!
- Questions?

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